

# Trust: A Critical Building Block of Construction Safety Culture



[ Article was originally posted on Autodesk Construction Cloud Blog, <https://construction.autodesk.com> ]

By Grace Ellis

Safety has always been a huge priority in the construction industry, but today, it's more important than ever. In addition to the existing safety considerations that teams need to consider, the COVID-19 pandemic has added complexities to the mix, with new health and social distancing guidelines.

In some cases, construction companies need to re-vamp their existing practices and implement new safety initiatives, technologies, and strategies.

Successfully doing all that requires a tremendous amount of trust, and we can't have a conversation about construction safety culture without talking about this essential building block. In this article, we'll explore the role of trust in construction safety and how you can effectively improve it in the workplace.

## The Importance of Trust in Construction Programs

A high level of trust promotes an environment in which employees can focus on their work and

do their jobs better. Improved performance leads to fewer safety issues and better output overall.

It's no surprise then that high-trust construction companies see more impressive results, which can extend to better safety programs. These firms experience 56% lower employee turnover, generate more repeat business, and see 25-95% higher profit margins.

That being said, let's dig into some of the more specific reasons why trust is invaluable in construction safety programs and how you can improve it.

## Builds a Stronger Safety Culture

Trust paves the way for a strong safety culture, where employees actively participate in your programs, adhere to best practices, and contribute when necessary.

The safest construction companies have an organization-wide understanding and buy-in to safety programs. That means all employees know about which safety steps the company has taken and how they work. This is fully embedded in the culture, and employees feel like it's their duty to be as safe as possible.

■ Continued on page 12

# Mayor Garcetti celebrates opening of the largest tiny home village in United States

[ Article was originally posted on [www.lamayor.org](http://www.lamayor.org) ]

Mayor Eric Garcetti cut the ribbon on the Arroyo Seco Tiny Home Village in Highland Park — providing 115 tiny homes and 224 beds for Angelenos experiencing homelessness, making it the largest project of its kind in the country.

“Solving homelessness demands creative and lasting solutions that meet the immediate and critical need for housing today, while giving our unhoused neighbors a path to a permanent

place to call home tomorrow,” said Mayor Eric Garcetti. “The only way to end this crisis is with more long-term and quality housing options — and as the largest tiny homes village in the country, the Arroyo Seco Village is the latest milestone in our commitment to deliver healing and hope to our most vulnerable neighbors.”

Today's announcement, which was made possible through a partnership with the Los Angeles Department of Recreation and Parks and a combination of state and federal funding, marks the opening of the City's eighth tiny

home village. Construction for the project took just over four months, and the estimated cost of the project is \$6.3 million, or \$28,000 per bed. The shelter will be run by Hope of the

Valley Rescue Mission. Clients are expected to begin moving in on November 2nd.

■ Continued on page 11



This is a Complimentary Copy. Paid subscribers receive first class mail.

PUBLISHED BY SMALL BUSINESS EXCHANGE, INC.  
 1160 Battery Street East, Suite #100 • San Francisco, CA 94111

PSRST STD  
 U.S. Postage  
 PAID  
 San Fran CA 941  
 Permit No. 820



## BUSINESS TOOLKIT

# 13 Things “I Wish I Knew About Construction When I Started”

[ Article was originally posted on <https://constructionblog.autodesk.com> ]

By **Stephanie Graham,**

**Don't shy away from learning opportunities.**

Learning and development (L&D) opportunities are incredibly valuable, especially when starting out in your career. In fact, a survey by LinkedIn found that the majority of professionals agree that learning is key to their success. This is even more pronounced among young professionals—76% of Gen Z respondents consider L&D as an essential component in their career growth.

What's more, LinkedIn's research found that learning is more effective when combined with social elements like being able to connect with instructors and fellow learners. Ninety-one percent of L&D pros believe that teams are more successful when they learn skills together.

These findings highlight the importance of learning and development in your professional life. If you want to accelerate your construction career, it's well-regarded to continuously pursue new knowledge, skills and challenges.

At Autodesk, we want to help you do just that, which is why we regularly hold Autodesk Construction Meetups—a virtual series that gives you the opportunity to learn and connect with other construction pros. These events take place on a bi-monthly basis, and they cover three key areas: BIM, Preconstruction, and Project Management. We'd love for you to join our meetups, and you can do so right here.

**Career advice for those new to the construction industry**

During recent Autodesk Construction Meetups, customers shared the advice they wish they'd been given when starting out in their construction careers. Here's what they said:

### 1. There are no stupid questions



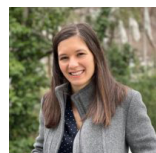
*“Be curious, speak up, ask questions, and document the answers. Someone else is probably wondering the same thing you are.”*

—**Melissa Schulteis,**  
Virtual Construction Lead, Miron Construction

The statement, “There are no stupid questions” might sound trite, but it rings very true in construction. A lot of people hold back from speaking up or asking for clarification out of fear of looking foolish. However, this behavior could be holding you back from discovering new things and ultimately, advancing your career.

So, get curious. Keep asking questions and always share the knowledge with your peers.

### 2. Plan, plan, plan



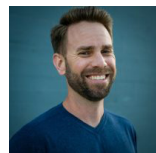
*“Proper prior planning prevents poor performance.”*

—**Camille Hardin,**  
Project Manager, Flint Builders

Planning ahead is one of the biggest lessons Camille has learned in her career, and she encourages everyone to take the planning stage seriously. She also recommends using technology and tools like BIM to aid the planning process.

By planning for different contingencies, you're able to prevent issues before you have to disruptively react to them. Thoughtful planning helps you minimize scrambling to put out fires.

### 3. Plan some more



*“Plan the work, then work the plan.”*

—**Spencer Mullaney,**  
Project Engineer,  
Shimmick Construction

By planning for different contingencies, you're able to prevent issues before you have to disruptively react to them. Thoughtful planning helps you minimize scrambling to put out fires.

Like Camille, Spencer emphasizes the importance of planning. He advises ironing out as many details as you can before the project breaks ground. According to him, it is more cost-effective to plan everything in the office instead of dealing with issues out in the field.

And while you should certainly be flexible in the event of unexpected circumstances, you must still go into a project with a plan and a solid idea of what you intend to do.

### 4. Training your workforce is key

“We can provide as many resources as we want, but if someone doesn't know how to use them, they won't use them.”

—**Melissa Schulteis,**  
Virtual Construction Lead,  
Miron Construction

In construction, we utilize numerous tools and processes. And while these things are essential, they won't provide a lot of value if people don't know how to use them.

Team members, particularly those who are just starting out, need adequate training to do their jobs well. Whether it's showing them how to use different technologies or walking them through your organization's project management procedures, investing the time to educate workers is a must.

### 5. Always ask why

*“[When] it comes down to a project's success and trying to figure out how to do it, you've got to understand the 'why' first.”*

—**Camille Hardin,**  
Project Manager, Flint Builders

“Why?” is a powerful question, as it helps you uncover the reasons, motives, and underlying factors driving a project. This seems fundamental, but bears repeating as it supports #1. Get curious and get answers. Asking “why” helps you figure out better ways of doing things. In some cases, the answer can tell you whether or not something is worth doing.

Understanding the “why” for every aspect of a project can give you a major advantage in achieving a great project outcome. So don't shy away from asking those questions.

### 6. Don't overextend yourself

*“Think about what a healthy balance for your work, for your life, for everything means to you, and then go build it for yourself.”*

—**Spencer Mullaney,** Project Engineer,  
Shimmick Construction

At the beginning of your career, it's tempting to say “yes” to everything and demonstrate that you're willing to learn and work hard. Spencer points out that while there's a lot of value in this,

you also need to draw the line to make sure that you're not overextending yourself.

Being overextended could jeopardize the safety of the team and the quality of the work, so be mindful of your capacity. Don't take on tasks or projects if you don't have the bandwidth to do so.

### 7. Get buy-in

*“When all the team members are on the same page, you will be successful.”*

—**Melissa Schulteis,**  
Virtual Construction Lead,  
Miron Construction

Melissa is a firm believer in keeping everyone aligned. After all, a company won't achieve its desired outcomes if team members can't agree on what needs to be accomplished. Getting top-to-bottom buy-in on projects, objectives, and other crucial decisions will ensure that everyone is working towards the same goals.

### 8. Make cost-based decisions

*“Simplify the problem, determine how big of a deal it is, then use that as a gauge of how much time to spend on it.”*

—**Spencer Mullaney,** Project Engineer,  
Shimmick Construction

Some decisions require more time, while others can be made quickly. If you're buying \$25,000 pumps, for example, then you'll need to carefully weigh your options. But not all decisions require a huge time investment. If you're purchasing \$50 shovels, you don't need to take too much time deciding what to get.

Spencer says it's important to weigh the different decisions you have to make throughout the project, and determine how much time to allocate to each one. This ensures that you're spending your most valuable resource (i.e., time) wisely.

### 9. Never assume

*“It's always best to ask as many questions as you can. It's an easy phone call, just to make sure if you're assuming correctly or not.”*

—**Camille Hardin,** Project Manager,  
Flint Builders

■ Continued on page 12

**Editorial Staff**  
**President & CEO:**  
Gerald W. Johnson  
gwj@sbeinc.com

**Managing Editor:**  
Valerie Voorhies  
vvv@sbeinc.com

**Production Manager:**  
Nabil Vo  
nvo@sbeinc.com

**Diversity Outreach Manager:**  
Rosalie Vivanco  
rvivanco@sbeinc.com

**Graphics Design:**  
Domingo Johnson  
doming0@mac.com

**Webmaster:**  
Umer Farooq  
umer@octadyne.com

**Writer:**  
Cheryl Hentz  
cheryl.hentz@gmail.com

**SBE Northeast Manager:**  
Leslie McMillan  
lmcmillan@sbeinc.com

#### Contact Info:

Small Business Exchange, Inc.  
1160 Battery Street East, Suites #100 • San Francisco, CA 94111  
Email: [sbe@sbeinc.com](mailto:sbe@sbeinc.com) • Website: [www.sbeinc.com](http://www.sbeinc.com)  
Phone: (415) 778-6250, (800) 800-8534 • Fax: (415) 778-6255

#### CALIFORNIA CERTIFICATIONS

CDOT UCP DBE #5988 • CA DGS SBE # 11641 • SBE-MICRO •  
LOS ANGELES METRO • CITY OF SAN FRANCISCO LSDBE

#### NEW ORLEANS CERTIFICATIONS

NEW ORLEANS RTA

EDITORIAL POLICY—The Small Business Exchange is published weekly. Publication is extended by one day for weeks in which holiday occurs on a Monday.

Copyright © 2021 Small Business Exchange, Inc.

The Small Business Exchange is adjudicated as a newspaper of general circulation by the Superior Court of the City and County of San Francisco, State of California, under the date January 29, 1988. Organized 1984.

NOTICE: SBE is not liable to any subscriber or any other user for any damages or any other costs incurred in connection with the utilization of, or any other reliance upon, any information contained in its newspapers. The information contained herein may be subject to typographical error in the transcribing and/or printing of its contents. Information contained in this publication is intended only as notification to its subscribers of available bidding and contracting opportunities. The SBE reserves all rights in connection with this publication and prohibits the duplication of the contents herein without the expressed written consent of the SBE. Subscription fees are nonrefundable.

ISSN 0892-5992



## ACCESS TO CAPITAL - READY TO GROW YOUR BUSINESS?

# What Do Lenders Look For? How To Get Approved

[ Article was originally posted on [www.nav.com](http://www.nav.com) ]

By Gerri Detweiler

When you apply for a consumer loan such as a credit card or auto loan, you probably know that most lenders will look at your credit score and your income to decide whether to approve your application. But small business loans can be more complicated. There are many different types of loans, each with different approval criteria. Most of them use three main factors to evaluate loan applications: revenues/cash flow, time in business and credit.

### Revenues/Cash Flow

Most lenders want to understand whether the business has the capacity to repay the loan. Depending on the type and size of the loan, there may be different types of documentation required.

For a bank loan, for example, you will likely have to provide two years (or more) business tax returns along with at least three months of busi-

ness bank statements.

Most online lenders won't require detailed financial statements. Instead, they will analyze bank account activity to make a quick credit decision. With this type of loan, the lender may request business bank account statements (3-6 months' worth). It may require you to link your bank account so the lender can review your bank account activity. Each lender is somewhat different, but they will be looking for things like:

- Deposits, including the number of monthly deposits and the amounts.
- Trends in balances and whether business is declining or improving.
- Low balance days, including how many days the balance falls below a minimum amount (which varies by lender) and number of times the account is overdrawn.
- Undisclosed debt payments.

Some businesses try to keep cash deposits "off the books" to minimize taxes. Understand that if you do that, you may not be able to get as much

financing as you would if that income was documented.

### Time in Business

Many businesses fail, and those that don't make it often fail in the first few years. As a result, lenders want to see a successful track record. Here, they will take into account how long your business has been in operation.

Many lenders prefer to lend to businesses with at least two years in business. Make sure you have established an official start date for your business, whether that's the date you incorporated or the date you received your Employer Identification Number (EIN) or a business license. Be consistent and use that date when applying for credit.

### Credit History

Some small business lenders check business credit, some check personal credit, and a few don't check credit at all.

If a lender checks your business credit through commercial credit bureaus, it may be looking at your business credit score, checking your to see if your business has a positive payment history, or it may simply be checking for red flags such as late payments, tax liens or collection accounts.

Sometimes lenders will review business credit reports to check for UCC filings. UCC filings are a type of court record that indicate other creditors have a security interest in property of the business.

Many small business lenders also check the owner's personal credit. That credit check may be a soft inquiry which doesn't impact your scores, but that is not always the case. If you're concerned about a credit check, ask the lender about its policy.

Banks, credit unions and other traditional financial institutions (including those that make SBA loans) will usually require good credit (or even excellent credit). They may check credit scores on each business owner with a specific owner-

Continued on page 7



## CALIFORNIA SUB-BID REQUEST ADS

### SKANSKA

Subcontractor/Supplier Bids/Proposals Requested  
Owner: County of Riverside Transportation Department  
Project No. B2-04723

Proposal Due Date: November 3, 2021

Skanska USA Civil West California District Inc. is interested in soliciting in Good Faith all subcontractors as well as certified DBE subcontractors related to the scopes of work below for the

Clinton Keith Road Construction Project- Phase 3  
Leon Road to State Route 79 Including French Valley Creek Bridge  
In the City of Murrieta and French Valley Ara

Plans & Specs can be accessed and download online at:

<https://app.buildingconnected.com/public/59b1c0096ab4570007e09292/projects/6167358c36d14400bfe85eb4>

Requested scopes include, but are not limited to the following and should be based on Contract and its amendments:

Building Demolition, Pre/Post Const. Surveys, Office Trailers, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Prepare Storm Water Pollution Prevention Plan, Water Pollution Control, Temporary Fence, Remove Fence, Cold Plane Asphalt Concrete Pavement, Remove Concrete, Clearing and Grubbing, Develop Water Supply, Roadway Excavation, Structure Excavation, Imported Borrow, Plant Establishment Work, Erosion Control, Fiber Rolls, Class 2 Aggregate Base, Cement Treated Base, Hot Mix Asphalt, Portland Cement Concrete, Furnish Steel Piling, Drive Steel Pile, Prestressing, Structural Concrete, Precast Concrete Arch, Minor Concrete, Coatings, Fractured Rib Texture, Joint Seal Assembly, Bar Reinforcing Steel, Reinforced Concrete Pipe, Corrugated Steel Pipe, Welded Steel Pipe Casing, Rock Slope Protection, Minor Concrete, Miscellaneous Iron and Steel, Structural Steel (Drainage Headwall), Miscellaneous Metal (Bridge), Fence, Guardrail, Roadside Signs, Railings, Concrete Barrier, Striping, Pavement Markers, Signals & Lighting, Street Sweeping, Trucking.

**Requirements:** Skanska is an Equal Opportunity Employer and is requesting quotes from all qualified subcontractors and suppliers. Skanska will assist qualified subcontractors, vendors, & suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. If you are a DBE Company, please provide your certification letter with your proposal. If you are a non-DBE, please indicate all lower-tier participation on your quotation as it will be evaluated with your price. In order to assist DBE subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities & establish delivery & construction schedules which will permit maximum participation when feasible. Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope or RFP requirement. Subcontractors may be required to furnish performance & payment bonds in the full amount of their subcontract by an admitted surety & subject to approval by Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, & Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Please note that all Contractors and Subcontractors must register with The DIR (Department of Industrial Relations) in order to bid on public works projects. Include CSLB License Number and DIR Number on All Quotes Submitted.

Skanska USA Civil West California District is an Equal Opportunity/Affirmative Action Employer  
EEO/AA/Vet/Disability Employer

Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509

Phone: (951) 684-5360

Lead Estimator: Jerome DiPadova • Email: [bids.socal@skanska.com](mailto:bids.socal@skanska.com)

### SKANSKA

Subcontractor/Supplier Bids/Proposals Requested  
This project has HUBZone SB, SDB, WOSB, VOSB, SDVOSB Concerns

Skanska is interested in soliciting in Good Faith all subcontractors and suppliers as well as certified HUBZone SB, SDB, WOSB, VOSB, SDVOSB subcontractors and suppliers related to the scopes of work below for the:

B.F. Sisk Dam SOD Modifications, Phase I

Merced County, California

Owner: Bureau of Reclamation

Solicitation No. 140R2021R0004

Please Submit Proposals By: November 19, 2021 - 2:00 PM

If interested, please email your category of work to [bids.socal@skanska.com](mailto:bids.socal@skanska.com). An invitation to Building Connected will be provided where Plans and Specifications can be accessed and downloaded.

Requested scopes include, but are not limited to the following and should be based on the Contract and its amendments: Site Security, Traffic Control, Signs, Fence, SWPPP, Concrete Reinforcing, Concrete, Concrete Removal, Saw Cutting, Metal Fabrications, Electrical, Well Points, Dewatering, Clearing and Grubbing, Striping, Excavation, Riprap, Cold Plane Existing Asphalt Pavement, Aggregate Base Course, Asphalt Concrete Pavement, Traffic Lines and Markings, Topsoil, HDPE Pipe, Blasting, Material Processing, Biologist, Geotextile, Vegetation, Weir boxes.

**Requirements:** Skanska will assist qualified subcontractors and suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. If you are a HUBZone SB, SDB, WOSB, VOSB, SDVOSB Company, please provide your certification letter with your proposal. If you are a Non HUBZone SB, SDB, WOSB, VOSB, SDVOSB, please indicate all lower-tier participation on your quotation as it will be evaluated with your price. In order to assist HUBZone SB, SDB, WOSB, VOSB, SDVOSB subcontractors and suppliers, we will divide the work into smaller packages, tasks or quantities, which will permit maximum participation when feasible.

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products and completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope or RFP requirement. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, and Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Please note that all Contractors and Subcontractors must register with The DIR (Department of Industrial Relations) in order to bid on public works projects. Include CSLB License Number and DIR Number on All Quotes Submitted.

Skanska is an Equal Opportunity/Affirmative Action Employer  
EEO/AA/Vet/Disability Employer

Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509

Phone: (951) 684-5360

Lead Estimator: Joe Sidor • Email: [bids.socal@skanska.com](mailto:bids.socal@skanska.com)



# CALIFORNIA SUB-BID REQUEST ADS

## DRAGADOS SUKUT CONSTRUCTION

Is requesting quotes from certified and qualified SB, HUBZone SB, WOSB, VOSB, SDVOSB, and ANCs Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

### BID PACKAGES

Ready Mix Supply	Temp. Power
Metal Fabrication	Traffic Lane Markings
Precast Structures	Field Office Delivery & Installation
Dewatering	Field Office Maintenance
Erosion Control	Traffic signs
Fences & Gates	Concrete Saw Cutting
Noise & Vibration	Asphalt Concrete Paving
Paleontologist, Biologist, Archaeologist	Construction staking/survey
QA/QC	Sand and gravel
Reinforcing Steel	Trucking
Demo	Pipe & Appurtenances
Security Guards	Pipe Abandonment
Hydroseeding	Geotechnical Instrumentation
Supplies	Geotextile Fabric
4000 gallon 6x6 water truck rental (operated)	Equipment Rental
	Misc. Materials

**B.F. Sisk Dam is a 382-foot-high zoned compacted earthfill embankment located on the west side of California's Central Valley about 12 miles west of Los Banos, California. The dam is over 3 1/2 miles long and impounds San Luis Reservoir, which has a total capacity of more than 2 million acre-feet.**

**Solicitation No. 140R2021R0004**

**CERTIFIED PARTICIPATION GOAL 50% of subcontracted work**

**BID DATE: November 19, 2021 @ 2:00 p.m.**

**All Quotes Due Prior**

**Dragados Sukut Joint Venture**

**555 Anton Blvd., Suite 1000 • Costa Mesa, CA 92626**

**Phone: (949) 490-1800 • Email: [acale@dragados-usa.com](mailto:acale@dragados-usa.com)**

Plans/specs and bid packages are available through Building Connected. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Dragados/Sukut Joint Venture will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign in to Building Connected and sign a Non-Disclosure agreement.

### REQUEST FOR CERTIFIED DBE SUBCONTRACTORS & SUPPLIERS

From All Disadvantaged Business Enterprises (DBE)  
Subcontractors/Sub-consultants/Suppliers/Vendors registered as a DBE business for:

**Project Name: Live Oak Park Road Bridge Replacement**

**RFP No. 11177**

**Owner: County of San Diego  
DBE Contract Goal 16%**

**Reyes Construction is requesting bids in the areas described, but not limited to:**

**(Subcontractors)** - Clear and Grub (Inc. Tree Removal), Guardrail & Cable Railing, Rebar, Asphalt Paving, Striping & Signs (Temp. & Permanent), Minor Concrete, CIDH Concrete Piling, Pre-Stressing Cast-In-Place Concrete, Electrical, Landscape & Irrigation, Trucking, Temp. Traffic Control/ Video Detection, Quality Control, Dewatering, Soldier Pile Wall, Storm Water Sampling

**(Suppliers)** - Articulated Concrete Block, Aggregates, HDPE Pipe, Ready Mix Concrete, Traffic Control Items, Precast Concrete, Bearing Pads, Filter Fabric, Geocomposite Drain Board, Steel Pipe Casing, BMP Material, RCP, Dump Fees, Misc. Metals, Lumber

#### Project Scope:

Project consists of construction 25-foot-long triple arch culvert bridge will be replaced by a concrete slab bridge approximately 58 feet in length with the ability to handle large storms. The project will also improve the alignment and sight distance for that portion of Live Oak Park Road.

**REVISED BID DATE: November 4th, 2021 @ 2:00PM**

**REYES CONSTRUCTION, INC.**

State License Number 507561

1383 South Signal Drive, Pomona, CA 91766

Phone: 909-622-2259 Fax: 909-622-3053

Contact: Brenda Martinez Mon-Fri 7:00 A.M - 4:00 P.M

Assistance will be available in obtaining bonds, lines of credit, insurance, necessary equipment, supplies, materials or related technical assistance.

RCI is an equal employment opportunity contractor and we are committed to encouraging the participation of DBE Subcontractors/Suppliers.

Plans, Specifications, and Contract requirements can be viewed online at no additional cost:

1) Via iSqFt - please send an email request to [estimating@reyesconstruction.com](mailto:estimating@reyesconstruction.com)

2) Via BUYNET County of San Diego Online Procurement System <https://buynet.sdcountry.ca.gov/>

Please e-mail Quotes to: [Estimating@reyesconstruction.com](mailto:Estimating@reyesconstruction.com)

**CAHILL CONTRACTORS LLC**  
requests bids from Certified SBE  
Subcontractors and Suppliers for  
**ALL trades EXCEPT:**

Fire Sprinkler / Solar Photovoltaic

**180 JONES - REMAINING TRADES**  
**180 Jones Street, San Francisco, CA**

This is an SFCMD project with construction workforce and prevailing wage requirements.

**BID DATE: 10/29/21 @ 2PM**

**Voluntary Virtual Pre-Bid Meeting:**  
**10/18/21 @ 10AM**

**BID DOCUMENTS:** Please contact Colby for access to documents on BuildingConnected.

**CONTACT:** Colby Smith at  
[estimating@cahill-sf.com](mailto:estimating@cahill-sf.com), (415) 677-0611.

**CAHILL CONTRACTORS LLC**  
requests bids from Certified SBE  
Subcontractors and Suppliers  
for the select trade ONLY:

Design-Build Soil Improvement

**KELSEY CIVIC CENTER - EARLY TRADE**  
**240 Van Ness Avenue, San Francisco, CA**

This is an SFCMD project with construction workforce and prevailing wage requirements.

**BID DATE: 11/30/21 @ 2PM**

**Voluntary Virtual Pre-Bid Meeting:**  
**11/10/21 @ 10AM**

**BID DOCUMENTS:** Please contact Colby for access to documents on BuildingConnected.

**CONTACT:** Colby Smith at  
[estimating@cahill-sf.com](mailto:estimating@cahill-sf.com), (415) 677-0611.

**W.A. Rasic Construction Company**  
Our firm is preparing a bid for the following project as a prime contractor and we are interested in receiving subcontractor quotations for items of work or materials required below from interested Disadvantaged Business Enterprise (DBE), Minority Business Enterprise (MBE) and Women Business Enterprise (WBE).  
**City of San Diego**  
**Pure Water Program (PWP)**  
**Morena Conveyance South, Morena Pipeline and Morena Conveyance Bike Lanes (BL)**  
**Bid No. K22-1797-DBB-3**  
**Bid Date: November 9, 2021 @ 2:00 PM**  
**Engineer's Estimate: \$ 101 Million**  
**Outreach: DBE/MBE/WBE**  
**Senior Estimators: Mark Setzer / Ben Sebat**  
**Phone: (562) 928-6111**  
**Email: [msetzer@warasic.com](mailto:msetzer@warasic.com) & [bsebat@warasic.com](mailto:bsebat@warasic.com)**

**W.A. Rasic is requesting bids for the following trades and/or material supplies:**

Electrical including Fiber Optic Cable & Conduit, AC Cold Milling / Demolition, Asphalt Cap Paving & Crack Seal, Traffic Signals / Loop Detectors & Signal Modifications, Slurry Seal (Type 1,2,3), Minor Concrete, Pre-Construction Video, Landscaping, Temporary Highline, Sawcutting, Potholing, Ground Improvements, Striping, Welding, Install 12", 16", 30", 36" & 48" Pipeline including Appurtenances, Fencing, Furnish Steel & PVC Pipe, Furnish Valves & Appurtenances, Furnish Sand & Gravel, Furnish CSLM / PCC and Asphalt, Traffic Control Signs & Equipment, Cathodic Protection, Trucking, SWPPP Development, Dewatering (Hazardous & Non-hazardous), Contaminated Soils (Monitoring, Hauling & Disposal), Traffic Control Plans / Engineering, Equipment Rental, Shoring Equipment.

Plans and Specifications are available at no cost to interested firms by either contacting W.A. Rasic Construction, downloading from the City of San Diego's Planet Bids Portal or by utilizing the following FTP link

<https://www.dropbox.com/sh/c6xg8x8vi-3axkp7/AAB7MvresJQfL8Lr-lBFijeAa?dl=0>

W.A. Rasic will assist in obtaining bonds, lines of credit, insurance, equipment, supplies and materials upon request. W.A. Rasic will consider each DBE, MBE, and WBE quote, including those that are broken down into economically feasible units as well as arrange delivery schedules to facilitate and encourage maximum bidding participation. W.A. Rasic also encourages a consortium of DBE / MBE / WBE firms when a contract portion is too large to handle individually. Subcontractors must have a valid California Contractors License and must be registered with the Department of Industrial Relations (DIR) as required by Section 1725.5 of the Public Contract Code. Subcontractors will be required to execute W.A. Rasic's standard subcontract agreement and general insurance requirements. A copy of our subcontractor agreement and insurance requirements is available in electronic format upon request. W.A. Rasic reserves the right to require each subcontractor to provide payment and performance bonds in the amount of 100% of the subcontractors bid. Bond Premium will be reimbursed up to a cost not to exceed 2.5%.

W.A. Rasic is an equal opportunity employer and Union signatory Contractor.

## BGI / nibbi

**Project Name: Mission Bay Block 9A**

**Location: San Francisco, California**

**Bid Date: November 15, 2021 @ 2:00pm**

**Pre-Bid Mtg: November 1, 2021 @ 10:30am**

**(Web Ex Call)**

**Job Walk: November 1, 2021 @ 12pm**

**RVSP @ [JacquelineL@nibbi.com](mailto:JacquelineL@nibbi.com)**

**Labor Requirements: Prevailing Wage**

**Project Schedule: Est. Start May 2022**

Nibbi Brothers has been selected as the General Contractor for the Mission Bay Block 9A housing project in San Francisco. We are in receipt of the 75% CD set and are currently requesting bid proposals from qualified subcontractors and suppliers including those certified with the Office of Community Investment and Infrastructure (OCII)/Successor to SFRA for DIV 01-33. The Office of Community Investment and Infrastructure (OCII) has established a 50% SBE participation goal for this project, with first consideration to San Francisco-based LBEs located in zip code areas 94124, 94134 and 94107, followed by all other San Francisco-based LBEs. Non-San Francisco based SBEs should only be used to satisfy participation goals where San Francisco-based firms are not available, qualified, or if their bids or fees are significantly higher than those of non-San Francisco-based firms. We strongly encourage LBE/MBE/WBE to participate. Please contact Maria Pecot, OCII Contract Compliance Specialist for additional information at [maria.pecot@sfgov.org](mailto:maria.pecot@sfgov.org). The 350 China Basin Street project consists of approximately 179,937 GSF sprinklered Type I-B (concrete superstructure + misc steel posts and beams at rooftop structures & misc. other locations), eight-story mid-rise residential building, 148 affordable for sale condo units including 1, 2, and 3-bedroom configurations. The project will be approximately 89'-4" to the roof structure, as measured from the lowest entry point on the site (along China Basin Street). The proposed project would include new sidewalks & street trees, utility infrastructure and landscaping as well as common, landscaped open space for residents at levels 02 and 09 Roof. The building design will incorporate sustainable building strategies to achieve LEED Silver or Green Point Rated.

For any questions on accessing the bidding documents, please contact Jacqueline Leiva, Precon & Estimating Coordinator via email, [JacquelineL@nibbi.com](mailto:JacquelineL@nibbi.com)

For project specific questions please contact Anastasia Scorsone, Assistant Project Manager via email, [anastasias@nibbi.com](mailto:anastasias@nibbi.com).



# CALIFORNIA SUB-BID REQUEST ADS

Sub-Bids Requested from qualified MBE/WBE Subcontractors and Suppliers For:  
**SAN JACINTO VALLEY RAW WATER CONVEYANCE FACILITIES – EM-25 SERVICE CONNECTION AND EM-25 FLOW CONTROL AND CHLORINATION FACILITY, SPECIFICATION NO. 1383W**

**Owner: Eastern Municipal Water District**  
**Location: San Jacinto, CA**

**REVISED BID DATE: December 1, 2021 @ 5:00 P.M**



667 Brea Canyon Road, Suite 30 • Walnut, CA 91789  
 Phone: (909) 595-4397, Fax: (909) 444-4268  
 Contact: Lori Olivas, [lori.olivas@jfshea.com](mailto:lori.olivas@jfshea.com)

J.F. Shea Construction, Inc. is soliciting your participation in the preparation of this bid. We are particularly interested in bids from subcontractors/suppliers for the following work items:  
**Demolition, Chain Link Fencing, Aggregates, AC Paving, Ready-Mix Concrete, Reinforcing Steel, Masonry, Structural Steel, Miscellaneous Metals, Sealants, Vault Access Doors/Frames, Rolling Service Doors, Painting & Coatings, ID Devices, Equipment, Prefabricated Steel Building, Electrical and Instrumentation**

**Plans and Specifications:** Available at [www.emwd.org](http://www.emwd.org). To view and download these documents, navigate to Doing Business, Construction, and select Construction Bid Opportunities. You must register online to receive email notifications of Addendums. Plans may also be viewed at the Dodge Plan Rooms or at our Walnut Office.

J.F. Shea Construction, Inc. is an equal opportunity employer and intends to negotiate in good faith with interested MBE/WBE firms and intends to utilize the lowest responsive bidder. J.F. Shea expects potential subcontractors to be bondable. J.F. Shea will pay for up to 1% for subcontractor bond costs. Subcontractors and Suppliers are expected to bid per plans and specifications, including requirements for warranties. Standard manufacturer's warranties, if not in conformance with owner's specifications, will not be accepted.



**O.C. Jones & Sons, Inc.**  
 1520 Fourth Street • Berkeley, CA 94710  
 Phone: 510-526-3424 • FAX: 510-526-0990  
 Contact: Jean Sicard

**REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:**  
**Excavation, HMA, structural concrete, minor concrete and drainage**  
**Hwy 80 Berkeley and Albany**  
**Caltrans #04-0A7724**  
**REVISED BID DATE: November 4, 2021 @ 2:00 PM**

**We are soliciting quotes for (including but not limited to):** Trucking, Temporary and Permanent Hydroseed and Erosion Control Measures, QC/QA Testing, Lead Compliance Plan, Develop Water Supply, Surface Movement Monitoring, Construction Area Signs, Traffic Control System, Type II & III Barricade, Portable Delineator, Plastic Traffic Drums, Portable Changeable Message Sign, Alternative Temporary Crash Cushion, SWPPP, Rain Event Action Plan, Storm Water Sampling, Analysis and Report, Sweeping, Temporary Active Treatment System, Treated Wood Waste, Noise Monitoring, Temporary High Visibility Fence, Clearing & Grubbing, Roadway Excavation (Type Z-2 Aerially Deposited Lead), Structure Excavation, Structure Backfill, Lean Concrete Backfill, Lightweight Cellular Concrete Backfill, Decorative Boulders, Rock Blanket, Rock Surfacing, Planting & Irrigation, Hydroseed, Compost, AC Dike, Tack Coat, Cold Plane AC, Steel Soldier Pile, Permanent Steel Casing, CIDH Concrete Pile, High Density Polyethylene Pipe, Ductile Iron Pipe, Wrought Iron Fence, Structural Concrete, Fractured Granite Texture, Bar Reinforcing Steel, Sign Structure, Pedestrian Barricade, Timber Lagging, Underground, Imported Biofiltration Soil, Trash Barrier Rack, Geocomposite Drain, Geomembrane (Water Barrier), Drainage Inlet Marker, Adjust Utilities, Rock Slope Protection, Minor Concrete, Detectable Warning Surface, Guard Shack Pad Minor Concrete, Pre/Post Construction Surveys, Misc. Iron & Steel, Isolation Casing, Misc. Metal, Signal & Lighting, Remove Sanitary Sewer, Monument, Prepare & Paint Concrete, Concrete Star Nosing, Fencing, Gates, Delineator, Pavement Marker, Roadside Signs, Midwest Guardrail System, Handrailing, Cable Railing, Concrete Barrier, Striping & Marking, Maintain Existing Traffic Management System Elements During Construction, Modify Ramp Metering Systems, Modify Traffic Monitoring Systems, Modify Camera Systems, and Construction Materials

Jean Sicard (510-809-3411 [jsicard@ocjones.com](mailto:jsicard@ocjones.com)) is the estimator on this project and he is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office, or can be sent out via Building Connected. Plans are also available under the Advertised Projects tab at the Caltrans website at: <http://ppmoe.dot.ca.gov/des/oe/contract-awards-services.html>. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to 12:00 PM on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. Please contact OCJ for any assistance required by your firm in obtaining bonding or insurance. The US Small Business Administration may also assist you in obtaining bonding - please see the following site for information: <http://www.sba.gov/content/contractors>. Visit the California Access to Capital Program Financing Solutions website for additional resources for your small business - [http://www.calbizfinance.org/cal\\_cert\\_biz\\_program.html](http://www.calbizfinance.org/cal_cert_biz_program.html). OCJ is available to help obtain necessary equipment, material and/or supplies. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.



1395 Evans Avenue, San Francisco, CA. 94124  
 Phone: (415)227-1040 Fax: (415)227-1046

Contact: Don Hart – [dhart@mitchell-engineering.com](mailto:dhart@mitchell-engineering.com),  
 Scott Tilley – [stilleym@mitchell-engineering.com](mailto:stilleym@mitchell-engineering.com) or  
 Kathy Streblov – [kstreblov@mitchell-engineering.com](mailto:kstreblov@mitchell-engineering.com)

All Qualified AND/OR Certified Disadvantaged Business Enterprise (DBE) including WBE & MBE are invited to forward bids/quotes. All Subcontractors, Truckers and Material/Equipment Suppliers are requested to forward their bids/quotes for the following Project:

**Delaware Street Relief Sewer, City Project No.: 46S003-46S17-0553-46320**  
**Location: San Mateo, California Revised Bid Date: November 2nd, 2021, at 2:00 PM**  
**The project is also subject to have all subcontractors listed in the bid with a DIR Number.**

Mitchell Engineering is seeking qualified subcontractors and suppliers for the following:  
 Trucking/Hauling, SWPPP, Traffic Control, PVC Material, Micro-tunneling, Geotechnical Instrumentation & Monitoring, Manholes, CCTV Inspections and Sidewalks.  
 Plans and specs are available at no cost to interested firms. Please contact our office @ (415)227-1040 or email: [stilleym@mitchell-engineering.com](mailto:stilleym@mitchell-engineering.com)



**O.C. Jones & Sons, Inc.**  
 1520 Fourth Street • Berkeley, CA 94710  
 Phone: 510-526-3424 • FAX: 510-526-0990  
 Contact: Greg Souder and Jean Sicard

**REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:**  
**Highway widening, overhead signs, and electronic toll system**  
**Hwy 80 Fairfield and Vacaville**  
**Caltrans #04-4G0804**  
**BID DATE: November 10, 2021 @ 2:00 PM**

**We are soliciting quotes for (including but not limited to):** Trucking, Temporary and Permanent Hydroseed and Erosion Control Measures, QC/QA Testing, Lead Compliance Plan, Develop Water Supply, Construction Area Signs, Traffic Control System, Stationary Impact Attenuator Vehicle, Type III Barricade, Portable Delineator, Plastic Traffic Drums, Portable Radar Speed Feedback Signs, Portable Changeable Message Sign, Portable Beacons, Temporary Radar Speed Feedback Sign, SWPPP, Rain Event Action Plan, Storm Water Sampling, Analysis, and Report, Sweeping, Temporary Fencing, Temporary Dewatering and Non-Storm Water Discharge Control System, Water Quality Sampling, Analysis, and Monitoring Report, Temporary Creek Diversions, ADL Burial Location Report, Treated Wood Waste, Clearing & Grubbing, Subgrade Enhancement Geotextile Class B2, Geosynthetic Reinforcement, Planting & Irrigation, Lean Concrete Base, AC Dike, Tack Coat & Prime Coat, Cold Plane AC, CIDH Concrete Piling, Structural Concrete, Minor Concrete, Paving Notch Extension, Drill & Bond Dowel, Clean Expansion Joint, Precast Prestressed Concrete Girder, Joint Seal, Bar Reinforcing Steel, Structural Concrete, Asphalt Membrane Waterproofing, Structural Steel, Sign Structure, Abutment Lumber Blocking, Sound Wall (Masonry Block), Clean & Paint Steel Structures, Core and Pressure Grout Dowel, Bridge Removal, Column Casing, Carbon Fiber Reinforced Polymer Strip, Underground Storm Systems, Edge Drains, Concrete Backfill, Bioretention, Sand Backfill, Concrete, Rock Slope Protection, Minor Concrete, Misc. Iron & Steel, Misc. Metal, Electrical, Prepare & Paint Concrete, Fencing, Delineator, Pavement Marker, Treatment Best Management Practice Marker, Object Marker, Concrete Barrier Marker, Roadside Signs, Remove Guardrail, Guardrail Systems, Vegetation Control (Minor Concrete), Alternative Crash Cushion System, Concrete Barrier, Striping & Marking, Rumble Strip, Contrast Stripe Paint, Traffic Stripe Tape, Traffic Monitoring System, Electronic Toll System/Lighting System (BAIFA), Camera Systems, Fiber Optic Cable Systems, Lighting Systems, Ramp Metering Systems, Modify Traffic Monitoring Stations, and Construction Materials

Greg Souder (510-809-3430 [gsouder@ocjones.com](mailto:gsouder@ocjones.com)) and Jean Sicard (510-809-3411 [jsicard@ocjones.com](mailto:jsicard@ocjones.com)) are the estimators on this project and are available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office or can be sent out via Building Connected. Plans are also available under the Advertised Projects tab at the Caltrans website at: <http://ppmoe.dot.ca.gov/des/oe/contract-awards-services.html>. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to 12:00 PM on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. Please contact OCJ for any assistance required by your firm in obtaining bonding or insurance. The US Small Business Administration may also assist you in obtaining bonding - please see the following site for information: <http://www.sba.gov/content/contractors>. Visit the California Access to Capital Program Financing Solutions website for additional resources for your small business - [http://www.calbizfinance.org/cal\\_cert\\_biz\\_program.html](http://www.calbizfinance.org/cal_cert_biz_program.html). OCJ is available to help obtain necessary equipment, material and/or supplies. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.

## With SBE you can:

**FIND**  
 Subcontractors, Vendors,  
 and Suppliers

**REACH**  
 Diverse Audiences

**ADVERTISE**  
 Sub-Bid Request Ad  
 Public Legal Notices  
 Job Listings

Contact us at 800-800-8534 or [sbe@sbeinc.com](mailto:sbe@sbeinc.com)



# CALIFORNIA SUB-BID REQUEST ADS

## FLATIRON

REQUEST FOR QUOTES FROM CERTIFIED DBE/MBE/WBE/SBE/SB/RA/LSAF/HUBzone  
SUBS AND SUPPLIERS FOR:

Union Sanitary District ("USD")  
Enhanced Treatment & Site Upgrades Program, Phase 1A  
District Project No. 800-532  
**REVISED BID DATE: November 16, 2021 at 11AM**

California State Revolving Fund Programs, Clean Water & Drinking Water SRF  
(CASRF/CWSRF/DWSRF) Project with DBE Requirements and Participation Encouraged

**CA Water Board/EPA DBE Participation Forms Required from Certified Subs/Suppliers**

We are soliciting quotes for the following Divisions and items of work:

**For Divisions 01 thru 46, including, but not limited to:** Quality Control, Temporary Pumping Systems, Demolition, Hazardous Materials Remediation, Concrete Repairs, Concrete Formwork, Precast Concrete, Joint in Concrete, Rebar, Metal Materials, Structural Steel, Metal Fabrications, Rough Carpentry, Glass, Fiber and Resin Fabrications, Building Insulation, Built Up Bituminous Roofing, Joint Fillers, Sealants & Caulking, Skylight Protection Screen, Louvers, Painting & Coatings, Epoxy MIC Coating Systems, Polyurethane MIC Coatings, Pre-Fabricated Equipment Centers, Catholic Protection System, HVAC, Electrical, Earthwork, Aggregate Material Supply, Dewatering, AC Paving and Surfacing, Pipe Supports, Process Piping, Misc. Valves, Instrumentation and Controls, Cranes & Hoists, Pumps, Blower Package, Odor Absorption System, Vertical Turbine Mixers, Single Prop Air Diffusers and Fine Bubble Diffused Aeration Equipment.

**Non-DBE Subs & Suppliers:** You will be expected to carry a proportionate percentage of 2nd-tier participation with your quote. 2nd-tier participation will be evaluated with your price.

100% performance and payment bonds will be required for the full amount of the subcontract price. Please contact us for any assistance to this solicitation, including obtaining bonding, insurance, equipment, materials and/or supplies. Provide subcontractor and supplier scopes/quotes as early as possible to enable estimators to perform a thorough evaluation of all scopes/quotes received. Quotes will be broken down into comparable packages as reasonably necessary to facilitate participation. Quotes must be valid for the same duration as specified by the Owner for Contract Award. We are signatory to Operators, Laborers, Cement Masons, Carpenters & Pile Drivers Unions. Non-signatory subs will be required to sign an agreement for trades covered under our union agreements. We intend to work cooperatively with subcontractors/suppliers for all bid items you are licensed and qualified to perform. Bid items can be split to facilitate participation from all certified firms. We will reimburse for bond premium up to 2%. **Firms must possess & provide current contractor's license number & DIR Registration number on the quote.** Firms must possess insurance and workers compensation coverage meeting project requirements. Waiver of Subrogation is required. Please contact us for any assistance required by your firm. Subcontractors will be required to execute our standard subcontract agreement and agree to the standard general terms & conditions. Please contact us by email if you would like copies for review prior to bid day.

Contract Documents and related project information is available and can be downloaded from the Union Sanitary District website at the following link: [Projects Out to Bid - Union Sanitary District](#) for FREE. These documents will have a watermark. You can also purchase a set from the owner for \$300. Project documents may also be downloaded for FREE from our Box ftp site by email request. These documents will also contain a watermark. Please send the email request to [NORCALBIDS@flatironcorp.com](mailto:NORCALBIDS@flatironcorp.com) for access to plans & specs on our BOX ftp site. Due to Covid-19 & Social Distancing requirements, we are not currently scheduling appointments to review project docs or meet with estimators in our office. When the current pandemic restrictions are lifted, we will offer these services again in our office by appointment only. Thank you for your understanding.

Please email ALL Scopes/Quotes to: [NorCalBids@flatironcorp.com](mailto:NorCalBids@flatironcorp.com)

Flatiron West, Inc.  
2100 Goodyear Rd Benicia, CA 94510 • Phone 707-742-6000 Bid Fax 707-746-1603  
An Equal Opportunity Employer  
Contractor License 772589

## FLATIRON

REQUEST FOR CERTIFIED DBE SUBCONTRACTORS AND SUPPLIERS

Caltrans Contract 03-3F0604  
Construction on State Highway Rte 162 in Glenn County at Butte City, CA  
Remove & Place Structural Concrete Bridge and CISS Pipe  
DBE Goal 15%

**REVISED Bid Date: December 1st, 2021 at 2:00 PM**

**\*\*This is an Electronic bid submittal\*\***  
**\*\*Quotes not received by 11:00 AM on bid day may not be reviewed/evaluated\*\***

Flatiron West, Inc. requests DBE subcontractor/supplier/service participation for the following Items of work, but not limited to: CAS/Roadway Signs, Bridge Demo, Clear & Grub, Erosion Control, AC Paving, Cold Plane AC, AC Dike/Curbs, Clean out Pile, Joint Seal Assembly, Post Tensioning, Rebar, Steel Painting, Fencing, Metal Railing, MBGR, Striping & Markings, Electrical, Welding, Aggregates, Ready Mix, Concrete Pumping, Steel Pipe Pile, Misc. Metals, SWPP Plan, SWPP Materials, Lead Compliance Plan, PTFE Bearings, Traffic Control, Hydro Acoustic Monitoring, Asbestos Monitoring (Abatement), QC Testing, Biologist and Storm Water Sampling.

**Non-DBE Subs/Suppliers:** You will be expected to carry a proportionate percentage of 2nd-tier DBE participation with your quote. 2nd-tier DBE participation will be evaluated with your price.

100% performance/payment bonds will be required for the full amount of the subcontract price. Please contact Flatiron for any assistance to this solicitation, including obtaining bonding, insurance, equipment, materials and/or supplies. Provide subcontractor/supplier scopes/quotes as early as possible to enable estimators to perform a thorough evaluation of all quotes received. Quotes will be broken down into comparable packages as reasonably necessary to facilitate participation. Quotes must be valid for the same duration as specified by the Owner for Contract Award. We are signatory to Operating Engineers, Laborers, Cement Masons, Carpenters and Pile Drivers Unions. Non-signatory subs will be required to sign an agreement for trades covered under our union agreements. Flatiron intends to work cooperatively with subcontractors and suppliers for all bid items you are licensed and qualified to perform. Bid items can be split to facilitate participation from all certified firms. Flatiron will reimburse for bond premium up to 2%. **Firms must possess & provide current contractor's license number & DIR Registration number on the quote.** Firms must possess insurance and workers compensation coverage meeting project requirements. Waiver of Subrogation is required. Please contact Flatiron for any assistance required by your firm. Subcontractors/Suppliers will be required to execute our standard agreements and agree to the standard general terms & conditions. Copies are available for review on our Box.com ftp site upon email request.

To view and download projects docs for FREE from the Caltrans website you will need to "Create an Account" with Caltrans Connect. Use the following link <http://ppmoe.dot.ca.gov/des/joe/weekly-ads/all-adv-projects.php> to enter the Advertised Projects page and scroll to Contract number: 03-3F0604. Sign in is required to access project plans.

To access FREE project documents from our Flatiron BOX ftp site, please send an email request to [NorCalBids@flatironcorp.com](mailto:NorCalBids@flatironcorp.com)

You will be provided with a BOX link to view & download plans and specs for FREE from our BOX.com ftp site. Due to Covid-19 & social distancing requirements still in place in some areas, we are not currently scheduling appointments to review project docs or meet with estimators in our office. When all pandemic restrictions are lifted, we will offer these services again in our office by appointment only. Thank you for your understanding.

Please email ALL Scopes/Quotes to: [NorCalBids@flatironcorp.com](mailto:NorCalBids@flatironcorp.com)

Flatiron West, Inc.  
2100 Goodyear Rd Benicia, CA 94510  
Phone 707-742-6000 Bid Fax 707-746-1603  
An Equal Opportunity Employer  
Contractor License 772589

## FLATIRON

REQUEST FOR CERTIFIED DBE SUBCONTRACTORS AND SUPPLIERS

Caltrans Contract 01-0E0904  
Construction on State Highway Rte 20 in Mendocino County near Ukiah, CA  
Construct New Bridge, Remove Two Bridges, Earthwork & Paving  
DBE Goal 19%

**Bid Date: December 2, 2021 at 2:00 PM**

**\*\*This is an Electronic bid submittal\*\***  
**\*\*Quotes not received by 11:00 AM on bid day may not be reviewed/evaluated\*\***

Flatiron West, Inc. requests DBE subcontractor/supplier/service participation for the following Items of work, but not limited to: CAS/Roadway Signs, Bridge Demo, Clear & Grub, Erosion Control, Landscaping/Irrigation, AC Paving, Cold Plane AC, AC Dike/Curbs, Paving Oil, Joint Seal Assembly, Post Tensioning, Rebar, Painting/Concrete Stain, Fencing, MBGR, Bridge Concrete Barrier, Striping & Markings, Electrical, Trucking & Aggregates (CL2 Agg Base & RSP), Ready Mix, Concrete Pumping, Steel H Pile, Welded Steel Pipe, Misc. Metals, Iron & Steel, SWPP Plan, SWPP Materials, Lead Compliance Plan, Geotextile Materials, PTFE Bearings, Bridge Bearings, Formliner, Traffic Control, Hydro Acoustic Monitoring, Biologist, and QC Testing.

**Non-DBE Subs/Suppliers:** You will be expected to carry a proportionate percentage of 2nd-tier DBE participation with your quote. 2nd-tier DBE participation will be evaluated with your price.

100% performance/payment bonds will be required for the full amount of the subcontract price. Please contact Flatiron for any assistance to this solicitation, including obtaining bonding, insurance, equipment, materials and/or supplies. Provide subcontractor/supplier scopes/quotes as early as possible to enable estimators to perform a thorough evaluation of all quotes received. Quotes will be broken down into comparable packages as reasonably necessary to facilitate participation. Quotes must be valid for the same duration as specified by the Owner for Contract Award. We are signatory to Operating Engineers, Laborers, Cement Masons, Carpenters and Pile Drivers Unions. Non-signatory subs will be required to sign an agreement for trades covered under our union agreements. Flatiron intends to work cooperatively with subcontractors and suppliers for all bid items you are licensed and qualified to perform. Bid items can be split to facilitate participation from all certified firms. Flatiron will reimburse for bond premium up to 2%. **Firms must possess & provide current contractor's license number & DIR Registration number on the quote.** Firms must possess insurance and workers compensation coverage meeting project requirements. Waiver of Subrogation is required. Please contact Flatiron for any assistance required by your firm. Subcontractors/Suppliers will be required to execute our standard agreements and agree to the standard general terms & conditions. Copies are available for review on our Box.com ftp site upon email request.

To view and download projects docs for FREE from the Caltrans website you will need to "Create an Account" with Caltrans Connect. Use the following link <http://ppmoe.dot.ca.gov/des/oe/weekly-ads/all-adv-projects.php> to enter the Advertised Projects page and scroll to Contract number: 01-0E0904. Sign in is required to access project plans.

To access FREE project documents from our Flatiron BOX ftp site, please send an email request to [NorCalBids@flatironcorp.com](mailto:NorCalBids@flatironcorp.com)

You will be provided with a BOX link to view & download plans and specs for FREE from our BOX.com ftp site. Due to Covid-19 & social distancing requirements still in place in some areas, we are not currently scheduling appointments to review project docs or meet with estimators in our office. When all pandemic restrictions are lifted, we will offer these services again in our office by appointment only. Thank you for your understanding.

Please email ALL Scopes/Quotes to: [NorCalBids@flatironcorp.com](mailto:NorCalBids@flatironcorp.com)

Flatiron West, Inc.  
2100 Goodyear Rd Benicia, CA 94510 • Phone 707-742-6000 Bid Fax 707-746-1603  
An Equal Opportunity Employer  
Contractor License 772589

## Shimmick / CEC Joint Venture

81 Harbor Center, Suite 200 • Suisun City, CA 94585

Phone (707) 759-6858 • Fax (510) 777-5099

An Equal Opportunity Employer

Minority & Women-Owned Subcontractor/Supplier Bids Requested For:

East Bay Municipal Utility District (EBMUD)  
Orinda WTP Disinfection and Chemical Systems Safety Improvements  
Specification No. 2139

**BIDS DUE: Wednesday, December 8th, 2021 at 1:30pm**

**Email quotes to [jmiranda@shimmick.com](mailto:jmiranda@shimmick.com)**

Shimmick is requesting quotes from certified MB & WB subcontractors and suppliers in the following scopes of work: **Staking, Signs, Clear & Grub, Earthwork, Erosion Control, Hydroseeding, Irrigation System, Finishing Roadway, Aggregate Base, Asphalt Concrete, Paving, Recycle/Reclaim Concrete, Concrete Structure, Concrete Surface Finish, Joint Seal, Reinforcing Steel, Waterproofing, Steel Structures, Clean & Paint Steel, Subsurface Drain, Downdrain, Plastic Pipe, Welded Steel Pipe, Jacked Welded Steel Pipe, Cast Iron Sewer Pipe, Concrete Curb & Sidewalk, Pumping Plant Electrical Equipment, Engine Generator Set, Misc. Metal, Wells, Fencing, Survey, Aerial Mapping, CADD, Trucking, Hazardous Substance Removal, Hazardous Waste Trucking, Building Construction, Small Structures, Carpentry, Drywall, Crane Work, Wall Covering, Cabinetry, Plastering, Roofing, Ceramic Tile, Carpet & Drapes, Floor Covering, Masonry, Plumbing, Painting Structures, Water Meter & Temp Facilities, Heating & Air, Insulation, Asbestos Removal, Siding, Coring, Cutting, Equipment Rental, Demolition, Shotcrete, Metal decking, Metal Stud Framing, Steel Roof Trusses, Fireproofing, Firestop, Architectural Joint Sealants, Doors, Roll up doors, Windows, Skylights, Hatches, Mirrors, Acoustical Panel Ceiling, Building Signage, Toilets, showers & Accessories, Fire Protection, Laboratory Furnishings, Cabinets & Countertops, Overhead Crane, Plumbing Fixtures, HVAC, Geotextiles, Block Retaining Wall, Mechanical Equipment, Chemical Tanks, Valves & Slide Gates, Safety Supplies, Landscaping & Nursery, Petroleum, Oil, Lubricants, Sand & Gravel, Steel, Lumber, Doors & Door Parts, Guard Railing & Barriers, Electrical & Signals, Glass & Glass Block**

Plans are available free of charge on EBMUD's website at <https://construction-bids.ebmud.com/>. Shimmick / CEC JV can also provide a download link at your request. You may schedule an appointment via WebEx to discuss the documents during regular business hours. To make an appointment for viewing or to receive the download link, please contact Jamie Miranda at [jmiranda@shimmick.com](mailto:jmiranda@shimmick.com).

Should you require any assistance, please contact our estimator Jerry Blazek at [jblazek@shimmick.com](mailto:jblazek@shimmick.com).

All items of work listed above are made available, even items of work normally performed by Shimmick / CEC JV ("JV"). Please contact the lead estimator listed above for assistance with breaking down items of work into economically feasible units, with assistance obtaining equipment, supplies, materials, bonding, insurance, estimating, or related assistance. 100% Performance and Payment bonds with a surety company subject to approval of the JV are required of subcontractors for this project. The JV will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest JV Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. The JV's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. The JV requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact David Walsh at (720) 798-2280.



# CALIFORNIA SUB-BID REQUEST ADS

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Website: [www.desilvagates.com](http://www.desilvagates.com)  
ESTIMATOR: **VICTOR LE**

An Equal Opportunity/Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**CALTRANS RTE 80  
IN SOLANO COUNTY IN FAIRFIELD AND VACAVILLE  
FROM 1.0 MILE WEST OF RED TOP ROAD  
UNDERCROSSING TO 0.4 MILE EAST OF  
LEISURE TOWN ROAD OVERCROSSING  
CONTRACT NO. 04-4G0804  
FEDERAL AID PROJECT NO. ACIM-0802(375)E  
Disadvantaged Business Enterprise Goal Assigned  
is 15%  
OWNER: STATE OF CALIFORNIA  
DEPARTMENT OF TRANSPORTATION  
1727 30th Street, Bidder's Exchange, MS 26,  
Sacramento, CA 95816**

**REVISED BID DATE: NOVEMBER 30TH, 2021 @ 2:00 P.M.**

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

**AC DIKE, BRIDGE, CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, CONCRETE BARRIER, CONSTRUCTION AREA SIGNS/CHANNELIZER/MARKERS & DELINEATION, ELECTRICAL, EROSION CONTROL, FENCING, LANDSCAPING & IRRIGATION, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, LEAN CONCRETE BASE, PIPE LINING, ROADSIDE SIGNS, RUMBLE STRIP, SIGN STRUCTURE, GROUND ANCHOR WALL, SOUNDWALL (MASONRY), PAVER & TEXTURED CONCRETE, STRIPING, SWPPP PREP/ WATER POLLUTION CONTROL PLAN PREPARE, TEMPORARY EROSION CONTROL, TRAFFIC CONTROL SYSTEM, EDGE DRAIN/HORIZONTAL DRAIN, UNDERGROUND, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 & 3 AGGREGATE BASE MATERIAL, CLASS 4 AGGREGATE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, ASPHALT TREATED PERMEABLE BASE, RUBBERIZED HMA (OPEN GRADE) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 3855 N. Freeway Blvd, Suite 100, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the DROP BOX Link:

[https://www.dropbox.com/sh/5rvdc1bwfbsag9/AABbrd-0ba51\\_kN3GtAESfBUoa?dl=0](https://www.dropbox.com/sh/5rvdc1bwfbsag9/AABbrd-0ba51_kN3GtAESfBUoa?dl=0), or from the Owner's site at [www.dot.ca.gov/hq/esc/oe/weekly\\_ads/all\\_adv\\_projects.php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php)

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Website: [www.desilvagates.com](http://www.desilvagates.com)  
ESTIMATOR: **JIM YACKLEY**

An Equal Opportunity/Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**FOLSOM BOULEVARD COMPLETE STREETS  
PHASE 1  
CONTRACT NO. 4511  
Federal Aid No. ATPSB1L-5924(242)  
DBE Goal is 16%  
OWNER: COUNTY OF SACRAMENTO  
9660 Ecology Lane, Sacramento, CA 95827**

**REVISED BID DATE: NOVEMBER 4TH, 2021 @ 2:00 P.M.**

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

**BIOLOGIST CONSULTANT, CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, CONSTRUCTION AREA SIGNS, ELECTRICAL, FENCING, IRRIGATION, LANDSCAPING, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, PAVING STONE, ROADSIDE SIGNS, ROADWAY EXCAVATION, SLURRY SEAL, STRIPING, UNDERGROUND, WALL (BLOCK), TRUCKING, WATER TRUCKS, WATERPROOFING, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, ASPHALT BINDER.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA, or at your local Builders Exchange, or reviewed and downloaded from the dropbox:

[https://www.dropbox.com/sh/5rvdc1bwfbsag9/AABbrd-0ba51\\_kN3GtAESfBUoa?dl=0](https://www.dropbox.com/sh/5rvdc1bwfbsag9/AABbrd-0ba51_kN3GtAESfBUoa?dl=0), or from Owners website: <https://www.publicpurchase.com/gems/browse/home>

Fax your bid to (925) 803-4263 to the attention of Estimator Jim Yackley. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.



## Gallagher & Burk, Inc.

344 High Street • Oakland, CA 94601  
Phone: (510) 261-0466 • FAX (510) 261-0478  
Estimator: **VICTOR LE**

Website: [www.gallagherandburk.com](http://www.gallagherandburk.com)

Gallagher & Burk, Inc. (GBI) is preparing a bid as a Prime Contractor for the project listed below:

**CALTRANS ROUTE 80 – CONSTRUCTION  
ON STATE HIGHWAY AND CITY STREET IN  
ALAMEDA COUNTY IN BERKELEY AND  
ALBANY FROM 0.6 MILE NORTH OF  
UNIVERSITY AVENUE OVERCROSSING  
TO 0.3 MILE SOUTH OF EL CERRITO  
SEPARATION AND OVERHEAD**

**Contract No. 04-0A7724  
Federal Aid Project No. ACIM- 0801(121)E  
Disadvantaged Business Enterprise Goal  
Assigned is 17%**

OWNER: STATE OF CALIFORNIA  
DEPARTMENT OF TRANSPORTATION  
1727 30th Street, Bidder's Exchange, MS 26,  
Sacramento, CA 95816

**REVISED BID DATE:  
NOVEMBER 4, 2021 @ 2:00 P.M.**

GBI is soliciting quotations from certified Disadvantaged Business Enterprises for the following types of work and supplies/materials including but not limited to:

**AC DIKE, ADJUST IRON, BRIDGE, CELLULAR CONCRETE, CLEARING AND GRUBBING/DEMOLITION, CONCRETE BARRIER, CONSTRUCTION AREA SIGNS, DELINEATION, CRACK SEALING, ELECTRICAL, EROSION CONTROL, FENCING, HAZARDOUS MATERIAL, LANDSCAPING/IRRIGATION, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, ROADSIDE SIGNS, SIGN STRUCTURE, STAMPED/TEXTURED PAVING, STRIPING, SURVEY/STAKING, SWPPP/ WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, CLASS 3 AGGREGATE BASE MATERIAL, CLASS 4 AGGREGATE SUBBASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.**

Plans and specifications may be reviewed at our office located at 11555 Dublin Boulevard, Dublin, CA or at your local Builders Exchange, or reviewed and downloaded from the Dropbox site at

<https://www.dropbox.com/sh/m5i7d8y5irrrma1s/AAAgGa-tcqZV8hFik9fw5Qofa?dl=0> or from the Owner's site at [www.dot.ca.gov/hq/esc/oe/weekly\\_ads/all\\_adv\\_projects.php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php)

Fax your bid to (510) 261-0478 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (510) 261-0466. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (510) 261-0466, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). GBI is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a Prevailing Wage Job. GBI is an Equal Opportunity/Affirmative Action Employer



## Kiewit Infrastructure West Co.

4650 Business Center Drive  
Fairfield, CA 94534  
Attn: Krista Christensen at  
[norcal.bids@kiewit.com](mailto:norcal.bids@kiewit.com)  
Fax (707) 439-7301

Requests quotes from qualified Subcontractors, Service Providers, Consultants, and/or Suppliers seeking to participate for the following project in Union City, CA:

**Enhanced Treatment and Site Upgrade –  
Phase 1A Aeration Basin Modifications  
Project No. 800-532**

Owner: Union Sanitary District  
**Bid Date: November 16, 2021 @ 11:00 AM**  
**Subcontractor and Supplier Scopes are due  
November 8, 2021 and Quotes  
NO LATER THAN November 15, 2021 at 5 PM.**

Kiewit requests Disadvantaged Business Enterprise (DBE), Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE), Small Business in a Rural Area (SBRA), Labor Surplus Area Firm (LSAF), or Historically Underutilized Business (HUB) Zone Businesses for the following scopes, but not limited to:

Asphalt Paving • Aggregates • Cathodic Protection • Concrete Pumping • Concrete Supply • Cranes & Hoists • Demolition • Dewatering • Electrical • Electrical Supply • Electrical Testing • Erosion Control • Hazardous Material Remediation • HVAC • Mechanical Equipment • Miscellaneous Metals • Painting & Coating • Pipe Insulation • Piping & Valves • Pre-Fabricated Equipment Center • Quality Control • Rebar • Trucking & Hauling

Certified thru, but not limited to, any of the following agencies:

[www.mdba.gov](http://www.mdba.gov); [www.epa.gov](http://www.epa.gov);  
[www.sba.gov](http://www.sba.gov); [dot.ca.gov](http://dot.ca.gov)

Plans are available for viewing through Smart-BidNet (SBN). All companies already registered in our SBN database will receive an invitation to bid. Please email [norcal.bids@kiewit.com](mailto:norcal.bids@kiewit.com) to have your company added to our SBN database to be able to receive bidding information, Plans and Specifications.

Performance and Payment Bonds may be required for Subcontractors, and Supply Bond for permanent material Suppliers on this project. Bond requirement can be waived on a case by case basis. Please contact Kiewit for more information. Bond premiums are reimbursable by Kiewit.

Interested firms may contact Kiewit for any assistance in bonding, insurance, equipment, materials and/or supplies.

Subcontractors must possess & provide current California contractor's license number & DIR Registration number.

Subcontractors and Suppliers will be required to execute Kiewit standard agreements and agree to Kiewit standard general terms and conditions. Copies are available for review through our SmartBidNet (SBN) site.

California Clean Water State Revolving Fund (CWSRF) applies

US Environmental Protection Agency (USEPA) grants

American Iron and Steel requirements applies  
Davis-Bacon Act and California prevailing wage requirements applies

Disadvantaged Business Enterprises (40 CFR Part 33) applies

An Equal Opportunity Employer  
CA Lic. 433176

DIR #: 1000001147

## What Do Lenders Look For?

Continued from page 3

ship percentage. (In the case of SBA loans, a credit check is usually required for any business owner that owns 20% or more of the business.)

Credit scores may be used both to approve a loan as well as to help determine the interest rate that will be charged.

### Industry

There is a fourth factor that will likely impact your loan options, and that's the industry in which you operate. Small business lenders may prefer to lend to businesses in certain industries, or they may avoid others they deem too risky or that simply aren't a fit. These will be referred to as "restricted industries" by the lender. (For example, some lenders specialize in medical or veterinary practices, for example. Others won't lend to businesses involved in certain types of real estate construction, used car lots or adult entertainment venues, for example.)

Visit the link below for the full article:

<https://www.nav.com/blog/what-lenders-look-for-business-loans-1083475/>

Visit [www.sbeinc.com](http://www.sbeinc.com) to download the latest SBE Newspaper and Newsletter



SMALL BUSINESS EXCHANGE



# WASHINGTON STATE SUB-BID REQUEST AD

## How fighting traffic congestion can create congestion

[ Article was originally posted on <https://crosscut.com> ]

By Katie Wilson,

Build it and they will come. Happily, this is true of public transit. It's the secret to Seattle's success at boosting ridership over the past decade: more bus service, new RapidRide routes, new light rail stops.

Unhappily, it's also true of highways and roads.

The phenomenon of induced roadway demand was first noticed in the 1930s, most dramatically in New York City, where "master builder" Robert Moses presided over a massive program of parkway and bridge construction. Each new project was necessary, it seemed, to alleviate traffic congestion; and yet, soon enough, the new roads were just as clogged as the old.

The opposite is true, too — call it reduced demand. You might imagine that cutting road capacity would lead to more traffic jams. Indeed, whenever a highway, road or bridge closure is planned, predictions of "carmageddon" inevitably ensue. But that's not what actually happens. Instead, traffic congestion is often no worse than before. Sometimes it even improves.

It turns out that more roads cause more driving. This may be counterintuitive, but the effect has been thoroughly documented. The new "generated traffic" doesn't appear all at once; it can take several years. But the more congested an urban area already is, the faster new roads will fill up. And all this increased driving can't simply be attributed to growing population. Road expansion leads to

more vehicle miles traveled per capita. That also means more greenhouse gas emissions pumped into the atmosphere.

But how much more?

As of today, there's a new tool to help answer that question. The Rocky Mountain Institute, an international organization focused on decarbonizing energy systems, just launched an Induced Travel Calculator for the United States. You choose your state, urban area, road type and the number of lane miles a proposed project would add. The calculator tells you how many vehicle miles traveled and metric tons of emissions will result once the generated traffic effect sets in.

For example: Twenty new lane miles of interstate highway in the Seattle area will generate 103 million to 155 million additional vehicle miles traveled annually, which under today's conditions would burn about 7 million gallons of gas. By 2050, the cumulative direct emissions produced by this stretch of roadway would total between half a million and one million metric tons of carbon dioxide.

That range is important. The upper end represents business as usual. The lower end represents a scenario aligned with achieving the U.S. Nationally Determined Contribution under the Paris Agreement, including "100% electrification of new passenger vehicles by 2035 and rapid renewable power development," according to the calculator's methodology.

In other words, even with an ambitious timeline for vehicle electrification and clean energy, we just can't keep building new highways and expect to reduce emissions. That hard truth is what inspired the calculator.

"We've aligned the strategy of our work around the Intergovernmental Panel on Climate Change's 1.5 degrees Celsius carbon budget,"



Slow-moving northbound traffic on Interstate 5 on June 30, 2021, in Seattle. (Jovelle Tamayo for Crosscut)

### SKANSKA

#### Subcontractor/Supplier Bids/Proposals Requested

Skanska is interested in soliciting in Good Faith all subcontractors and suppliers as well as certified DBE, MBE, WBE subcontractors and suppliers related to the scopes of work below for the

**Eastside Rail Corridor Regional Trail NE 8th Street Crossing  
Bellevue, WA**

**Owner: King County, Washington State  
No. KC0003461210**

**Please Submit Proposals By: November 2, 2021 – 1:30 PM**

**This project has MBE 10% - WBE 6% Participation**

Plans & Specs can be accessed and download online at Building Connected here:  
<https://app.buildingconnected.com/projects/615787f2243a2f00c018f7b4/bid-packages>

Requested scopes include, but are not limited to the following and should be based on Contract and its amendments:

Demolition, Roadway Excavation, Aggregates, Ready Mix Concrete, Bridge Bearing Pads, Erosion Control Materials, Structural Steel, Bridge Cladding, Precast Concrete Fascia Panels, Geosynthetic Retaining Wall, Joint Seal Assembly, Pipe Supply, Rip Rap, Erosion Control, Hazardous Material Hauling, Signs, Bar Reinforcing Steel, Minor Concrete Flatwork, Stairs, Fence and Railing, Electrical, CIDH Concrete Piling, Asphalt Paving, Striping, Landscape, Irrigation, Wet Utilities, Storm Drain, Clear & Grub, Survey, Quality Control, Trucking, and Sweeping.

**Requirements:** Skanska will assist qualified subcontractors, vendors, & suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. If you are a DBE/MBE/WBE Company, please provide your certification letter with your proposal. If you are a Non DBE/MBE/WBE, please indicate all lower-tier participation on your quotation as it will be evaluated it with your price. In order to assist DBE/MBE/WBEs subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities & establish delivery & construction schedule, which will permit maximum participation when feasible.

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., & a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope or RFP requirement. Subcontractors may be required to furnish performance & payment bonds in the full amount of their subcontract by an admitted surety & subject to approval by Skanska. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, & Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Please include Washington License Number on all quotes submitted.

**Skanska is an Equal Opportunity/Affirmative Action Employer  
EEO/AA/Vet/Disability Employer**  
Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509  
Phone: (951) 684-5360  
Lead Estimator: Jeanine Soriano • Email: [bids.socal@skanska.com](mailto:bids.socal@skanska.com)

says Ben Holland, a manager on the Rocky Mountain Institute's urban transformation team. "We came to this realization that even if we put 70 million electric vehicles on the road by 2030, we'd still have to reduce vehicle miles traveled by 20%."

This imperative is worth pondering as we await the passage of President Joe Biden's infrastructure plan. In whatever form it emerges from Congress, state governments will have a lot to say about the details of how that money is spent.

"Nothing prevents the states from doing the right thing and distributing more of those funds to cities for transit and building complete streets," says Holland. "But history suggests that states tend to funnel that money into regional highway projects, of which most are expansions and not repairs."

Our state has a poor track record when it comes to making these kinds of decisions. According to a recent analysis by the Washington Post, Washington state is "the eighth worst in the country for its share of roads in poor condition, at 27%. At the same time, more than three-fourths of the state's spending on roads went toward expansion — fourth highest in the nation."

Holland hopes the Induced Travel Calculator will help advocates at the state and local level educate lawmakers and influence the distribution of transportation funds.

Andrew Kidde, transportation team lead at the climate action group 350 Washington, wants to

do just that. He says the Washington Legislature will consider a number of highway expansion projects as part of its next transportation package.

"It's sort of shocking, I think, that the Legislature will be considering these things without any information about vehicle miles traveled and greenhouse gas impacts," says Kidde. "You have targets; why do you have them if you're not going to measure what your projects do?"

Suppose the Legislature could muster the will to stop building new highways. What should it fund instead?

That's an easy question for Abby Griffith to answer: public transit, and not just for the most urbanized areas. Griffith grew up in rural Ridgefield, 15 miles or so outside of Vancouver, Washington, where she now lives in low-income housing near the edge of the city.

"Downtown there's a lot of buses, there's options, but for people like me there's no way I could afford to live in downtown Vancouver," says Griffith. "Sometimes it takes me an hour to get to the store, especially if I have to transfer. If we had a transportation system that works, a lot more low-income or disabled people could get jobs."

**Visit link for the full article:**

<https://crosscut.com/opinion/2021/10/how-fighting-traffic-congestion-can-create-congestion>





# CALIFORNIA SUB-BID REQUEST ADS



Is requesting quotes from certified and qualified **DBE & DVBE** Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

### SUBS/SERVICE PROVIDERS

Const. Area Signs, Traffic Control System, Traffic Flagger, Temp Railing (Type K), Plane Asphalt Concrete, Clearing & Grubbing, Highway Planting, Soil Amendments, Hydroseeding, Erosion Control, Irrigation System, Temp. Erosion Control, Asphalt Concrete, Paving Asphalt (Asphalt Concrete), Place Asphalt Concrete Dike & Misc., Reinforcing Steel, Roadside Sign, Rock Slope Protection, Fencing, Temp. Fencing, Metal Beam Guard Railing, Metal Railing, Metal Beam Barrier, Crash Cushion, Thermoplastic Traffic Stripping & Marking, Traffic Striping & Marking, Pavement Marker, Signal & Lighting, Detector, Traffic Count Station, Speed Monitoring Station, Bottom Dump Truck, Super 10 dump Truck, Flat Bed Trucking, Water Truck, End Dump Truck, and Street Sweeping Truck

### SUPPLIERS

Aggregates, Asphalt Materials, Concrete Ready Mix, Corrugated Steel Pipe, CSP Pipe Drainage Systems Supplier, Gabion Baskets, Geosynthetics, Miscellaneous Metals, RCB, RCP, Rip Rap

**For Construction on State Highway in Nevada County Near Omega at Various Location from 0.2 Mile West of Conservation Road (Washington Ridge Road) To 1.2 Miles West of Zeibright Road in District 03 On Route 20**

**Contract No. 03-2H62U4**

**DBE GOAL 23%**

**BID DATE: DECEMBER 8, 2021 at 2:00 p.m.**

**All Quotes Due Prior**

**Sukut Construction, LLC  
4010 W. Chandler Avenue, Santa Ana, CA 92704  
Contact: Robbie Zwick**

**Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: [estimating@sukut.com](mailto:estimating@sukut.com)**

Plans/specs are available for viewing at our office by appointment, by Sukut FTP, or from Owner. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Robbie Zwick at Sukut Construction for assistance in responding to this solicitation.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

**Sukut Construction, LLC An Equal Opportunity Employer**



Request for Quotes from Subcontractors & Business Enterprise Subcontractors Certified as MBE, WBE, OBE, SBE, LBE, and DVBE Firms

**Project: Administration Building and Jail Demolition & Redevelopment Project**

**Owner: Contra Costa County Public Works Dept. – Capital Projects**

**Work Packages: Abatement**

**Location: Martinez, CA**

**Bid Due Date: November 8th, 2021 – Bid Time: 4:00 PM (PST)**

Webcor Builders is currently requesting bid proposals for the **Contra Costa County Administration Building and Jail Demolition & Redevelopment Project** to act as a Subcontractor for the listed Work Packages. Business Enterprise subcontractors and material suppliers must be a business enterprise certified as a MBE, WBE, OBE, SBE, LBE, and DVBE Firm in order to qualify for the contract's business enterprise participation goals on this project. Bid or material quotes are due no later than November 8, 2021, at 4:00 PM.

### Work packages:

1. Abatement and Remediation of Hazardous Materials

The project plans and specifications may be found online at Webcor's BuildingConnected Website. Interested Subcontractors please contact Alec Bangs via email at [abangs@webcor.com](mailto:abangs@webcor.com) or by phone at (510) 499-1458. 100% Payment and Performance Bonds may be required, and insurance will be required for this project. Assistance is available. Please contact Alec Bangs regarding assistance with these requirements.

Estimated construction start of these Packages: Reference Project Schedule (Exhibit H)

Estimated completion of these packages: Reference Project Schedule (Exhibit H)

**Please contact Alec Bangs and submit your bids/material quotes on or before November 8, 2021, at 4:00pm.**

Webcor Builders is an Equal Opportunity/Affirmative Action Employer.

Requesting Sub-bids from Qualified **SBE/DVBE/MBE/WBE/OBE** Subcontractors:

**KUBOTA EARTHQUAKE RESISTANT DUCTILE IRON PIPE (ERDIP) AND APPURTENANCES FOR CITY TRUNK LINE NORTH (CTLN) (CTLN) UNIT1 (U1) PROJECT**

**Los Angeles**

**Department of Water and Power**

**Bid No. 7930**

**BID DATE: November 1, 2021 @ 2:00 PM**

For information on the availability of plans and specifications and the bidder's policy concerning assistance to subcontractors in obtaining bonds, lines of credit, and/or insurance, please contact our office.

**KUBOTA MEMBRANE USA CORPORATION**

Contact: Kotaro Wakahara

3460 Torrance Boulevard, Suite 302

Torrance, CA 90503

Phone: (424) 358-5200 Office

[kotaro.wakahara@kubota.com](mailto:kotaro.wakahara@kubota.com)

### ANVIL BUILDERS

1475 Donner Ave. San Francisco, CA 94124  
Phone: 415-285-5000 • Fax: 415-285-5005

**Request for DBE's Subcontractors and Suppliers for Project: City of San Mateo Delaware Street Relief Sewer Project**  
**City Project No. 46S003-46S17-05530-46320**  
**Bid Date: Tuesday, October 5th, 2021**

**New Bid Date: Tuesday, November 2nd, 2021**  
**Bid Time: 2:00 PM**

Installation of a 30-inch diameter relief sewer along the Caltrain ROW between the north end of the Hillsdale Caltrain Station parking lot and the intersection of Delaware St. and Pacific Blvd. in San Mateo, CA. The work includes the following:

- Approximately 435 linear feet of 30-inch PVC sewer installed by open cut less than 18 feet deep.**
- Approximately 1,065 linear feet of 30-inch PVC sewer installed by open cut greater than 18 feet deep.**
- Approximately 685 linear feet of 30-inch FRPMP sewer installed by microtunneling.**
- Approximately 54 linear feet of 30-inch PVC sewer in a steel casing installed by pipe jacking.**
- 8 manholes**
- 2 microtunnel launching shafts**
- 2 microtunnel receiving pits.**
- 2 pipe jacking pits**
- 1,600 linear foot bioswale with irrigation piping and plants.**
- 1,600 linear foot sidewalk**
- 1,300 linear foot block retaining walls**
- Paving and surface restoration.**

Seeking all trades (but not limited to): Trucking, sawcutting, grinding, paving, striping, CCTV, traffic control, survey, microtunneling, jack and bore, and other required work and trades.

Plans, specifications, and requirements can be viewed at our office or by using the link below.

<https://www.cityofsanmateo.org/bids.aspx?bidID=638>

For assistance with bonding, lines of credit, insurance, or anything else regarding bidding on this project, contact Anvil Builders via phone or email.

Will you be bidding this project?

Please email or fax your response to

[estimating@anvilbuilders.com](mailto:estimating@anvilbuilders.com) / 415-285-5005.



## PUBLIC LEGAL NOTICE ADVERTISEMENTS

### OAKLAND UNIFIED SCHOOL DISTRICT

**Oakland Unified School District**  
**Department of Facilities Planning and Management**  
**955 High Street Oakland CA 94601**

**REQUEST FOR QUALIFICATIONS AND PROPOSALS (RFQ/P)**

**Material Testing and Special Inspection Services for Various Measure Y Bond Program School Sites**  
**October 27, 2021 (Issued)**

**Responses must be received**

**November 12, 2021, no later than 2:00 p.m.**

The Oakland Unified School District ("District") is requesting proposals from experienced firms, partnerships, corporations, associations, persons or professional organizations ("Consultants") to provide Material Testing and Special Inspection Services associated with various Measure Y Bond Program school projects ("Project"). Upcoming projects requiring Material Testing and Special Inspection Services include those currently in the design phases at Castlemont High School, Claremont Middle School and Laurel Child Development Center.

Interested firms are invited to submit a completed Statement of Qualifications ("SOQ") along with the Fee Proposal (collectively "RFQ/P Packet") as described below, with one (1) unbound wet-signed original, five (5) bound copies and a PDF version on a flash drive of requested materials to:

**Oakland Unified School District**  
**Tadashi Nakadegawa, Deputy Chief**  
**Department of Facilities Planning and Management**  
**955 High Street, Oakland, CA 94601**

Oral, telegraphic, facsimile and telephone RFQ/P Packets will not be accepted. RFQ/P Packets received after this date and time will not be accepted and returned unopened. The District reserves the right to waive any informalities or irregularities in the RFQ/P Packets. The District also reserves the right to reject any and all RFQ/P Packets and to negotiate contract terms with one or more Respondents.

Due to the circumstances caused by the Covid-19 pandemic, the District will accept electronic Proposals sent via email in lieu of hard copies. Proposals received by the District no later than 2:00 p.m. (local time) on November 12, 2021 via email will be accepted (to Juanita Hunter at [juanita.hunter@ousd.org](mailto:juanita.hunter@ousd.org) and the contacts below).

If you have any questions regarding this RFQ/P please email Kenya Chatman, Executive Director of Facilities at [kenya.chatman@ousd.org](mailto:kenya.chatman@ousd.org), and cc: to Colland Jang at [colland.jang@ousd.org](mailto:colland.jang@ousd.org).

**LOCAL, SMALL LOCAL AND SMALL LOCAL RESIDENT BUSINESS ENTERPRISE PROGRAM**

The Local Business Utilization Policy requires that there is a mandatory fifty percent (50%) LBU participation with a 25% or less Local Business (LBE) participation and a 25% or more Small Local or Small Local Resident Business (SLBE/SLRBE) participation for all capital program/construction-related contracts and professional services agreements.

On April 28, 2021, the Board of Education amended the Local Business Policy which had named the City of Oakland as the singular agency to certify local businesses to include five additional local business certifications. For businesses located in Oakland, Local Business and Small Local Business certifications may also be accepted from the Port of Oakland, Alameda County Transportation Commission, Alameda County Department of General Services, US Department of Transportation California Unified Certification Program, and the California Public Utilities Commission.

The District will follow the City of Oakland Small Business size standards in recognizing Small Local and Small Local Resident Businesses.

The full version of OUSD's latest Local, Small Local and Small Local Resident Business Enterprise Program can be found by going to the OUSD home page: [ousd.org](http://ousd.org)> Offices and Programs> Facilities Planning & Management Department> For Contractors and Developers> Bids and Requests for Proposals> Bid Information> 2014 and 2021 Amendments to Local Business Participation Policy.

SMALL  
**BUSINESS**  
EXCHANGE



# FICTITIOUS BUSINESS NAME STATEMENTS

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0395095

Fictitious Business Name(s):  
**al Ajwah Islamic Dawah Learning Center**  
Address  
**1010 16th Street #314, San Francisco, CA 94107**  
Full Name of Registrant #1  
**Maria Hernandez**  
Address of Registrant #1  
**1010 16th Street #314, San Francisco, CA 94107**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **09-01-2021**

Signed: **Maria Hernandez**

This statement was filed with the County Clerk of San Francisco County on **10-04-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**  
**Deputy County Clerk**  
**10-04-2021**

**10/07/21 + 10/14/21 + 10/21/21 + 10/28/21**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0394942

Fictitious Business Name(s):  
**Better Living Through Dentistry**  
Address  
**1317 9th Avenue, San Francisco, CA 94112**  
Full Name of Registrant #1  
**Natasha Anne Lee**  
Address of Registrant #1  
**630 38th Avenue, San Francisco, CA 94121**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **02-01-2002**

Signed: **Natasha Lee**

This statement was filed with the County Clerk of San Francisco County on **09-23-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Lynn Khaw**  
**Deputy County Clerk**  
**09-23-2021**

**10/07/21 + 10/14/21 + 10/21/21 + 10/28/21**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0395240

Fictitious Business Name(s):  
**Big Little Translations**  
Address  
**36 Downey Street**  
**San Francisco, CA 94117**  
Full Name of Registrant #1  
**Olivia Singier**  
Address of Registrant #1  
**36 Downey Street**  
**San Francisco, CA 94117**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **10-19-2021**

Signed: **Olivia Singier**

This statement was filed with the County Clerk of San Francisco County on **10-21-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**  
**Deputy County Clerk**  
**10-21-2021**

**10/28/21 + 11/04/21 + 11/11/21 + 11/18/21**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0394998

Fictitious Business Name(s):  
**Boboderma**  
Address  
**619 Mount Vernon Avenue**  
**San Francisco, CA 94112**  
Full Name of Registrant #1  
**Ume Organics LLC (CA)**  
Address of Registrant #1  
**619 Mount Vernon Avenue**  
**San Francisco, CA 94112**

This business is conducted by **A Limited Liability Company**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Jenny Tran**

This statement was filed with the County Clerk of San Francisco County on **09-28-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Lynn Khaw**  
**Deputy County Clerk**  
**09-28-2021**

**10/07/21 + 10/14/21 + 10/21/21 + 10/28/21**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0395082

Fictitious Business Name(s):  
**Cosm**  
Address  
**45 Bartlett Street, Unit #706**  
**San Francisco, CA 94110**  
Full Name of Registrant #1  
**RAC Medical Consulting, LLC (CA)**  
Address of Registrant #1  
**45 Bartlett Street, Unit #706**  
**San Francisco, CA 94110**

This business is conducted by **A Limited Liability Company**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **06-01-2021**

Signed: **Rory A. Carrillo**

This statement was filed with the County Clerk of San Francisco County on **10-01-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**  
**Deputy County Clerk**  
**10-01-2021**

**10/07/21 + 10/14/21 + 10/21/21 + 10/28/21**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0395094

Fictitious Business Name(s):  
**ebd 100% Black Seed Oil**  
Address  
**1010 16th Street #314, San Francisco, CA 94107**  
Full Name of Registrant #1  
**Maria Hernandez**  
Address of Registrant #1  
**1010 16th Street #314, San Francisco, CA 94107**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **09-01-2021**

Signed: **Maria Hernandez**

This statement was filed with the County Clerk of San Francisco County on **10-04-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**  
**Deputy County Clerk**  
**10-04-2021**

**10/07/21 + 10/14/21 + 10/21/21 + 10/28/21**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0395142

Fictitious Business Name(s):  
**Heyday Pub**  
Address  
**555 Geary Street**  
**San Francisco, CA 94102**  
Full Name of Registrant #1  
**Electrocelt Promotions Inc. (CA)**  
Address of Registrant #1  
**244 Kearny Street, Floor #7**  
**San Francisco, CA 94108**

This business is conducted by **A Corporation**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Brian Sheehy**

This statement was filed with the County Clerk of San Francisco County on **10-08-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Fallon Lim**  
**Deputy County Clerk**  
**10-08-2021**

**10/14/21 + 10/21/21 + 10/28/21 + 11/04/21**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0395113

Fictitious Business Name(s):  
**Impractical Ventures**  
Address  
**58 West Portal Avenue #614**  
**San Francisco, CA 94127**  
Full Name of Registrant #1  
**Maxwell James Williams**  
Address of Registrant #1  
**48 Paloma Avenue**  
**San Francisco, CA 94127**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **09-27-2021**

Signed: **Maxwell Williams**

This statement was filed with the County Clerk of San Francisco County on **10-05-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Sonya Yi**  
**Deputy County Clerk**  
**10-05-2021**

**10/07/21 + 10/14/21 + 10/21/21 + 10/28/21**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0395134

Fictitious Business Name(s):  
**Lisa V. Leach Photography, LLC**  
Address  
**2424 Vicente Street, San Francisco, CA 94116**  
Full Name of Registrant #1  
**Lisa V. Leach Photography, LLC (CA)**  
Address of Registrant #1  
**2424 Vicente Street, San Francisco, CA 94116**

This business is conducted by **A Limited Liability Company**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **09-08-2021**

Signed: **Lisa V. Leach**

This statement was filed with the County Clerk of San Francisco County on **10-07-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**  
**Deputy County Clerk**  
**10-07-2021**

**10/14/21 + 10/21/21 + 10/28/21 + 11/04/21**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0395091

Fictitious Business Name(s):  
**Polly Ann Ice Cream**  
Address  
**3138 Noriega Street, San Francisco, CA 94122**  
Full Name of Registrant #1  
**SunBear Foods LLC (CA)**  
Address of Registrant #1  
**2471 North Naglee Rd Suite #1019**  
**Tracy, CA 95304**

This business is conducted by **A Limited Liability Company**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **10-01-2021**

Signed: **Alex Viafara**

This statement was filed with the County Clerk of San Francisco County on **10-04-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**  
**Deputy County Clerk**  
**10-04-2021**

**10/28/21 + 11/04/21 + 11/11/21 + 11/18/21**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0395101

Fictitious Business Name(s):  
**Principle Salon**  
Address  
**3112 24th Street, San Francisco, CA 94110**  
Full Name of Registrant #1  
**Principle Salon (CA)**  
Address of Registrant #1  
**2906 58th Avenue, Oakland, CA 94605**

This business is conducted by **A Limited Liability Company**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Alexandra Nixon**

This statement was filed with the County Clerk of San Francisco County on **10-04-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Fallon Lim**  
**Deputy County Clerk**  
**10-04-2021**

**10/07/21 + 10/14/21 + 10/21/21 + 10/28/21**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0395166

Fictitious Business Name(s):  
**Private Eye**  
Address  
**864 Post Street, San Francisco, CA 94109**  
Full Name of Registrant #1  
**Rachel Garcia**  
Address of Registrant #1  
**710 48th Avenue, San Francisco, CA 94121**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **09-11-2021**

Signed: **Rachel Garcia**

This statement was filed with the County Clerk of San Francisco County on **10-13-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**  
**Deputy County Clerk**  
**10-13-2021**

**10/14/21 + 10/21/21 + 10/28/21 + 11/04/21**

# FICTITIOUS BUSINESS NAME STATEMENTS

# ABANDONMENT OF FICTITIOUS BUSINESS NAME

# CHANGE OF NAME ADVERTISEMENT

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0395248

Fictitious Business Name(s):  
**SF Travel Tours**  
Address  
**2679 Taylor Street, San Francisco, CA 94133**  
Full Name of Registrant #1  
**Andy W. Choe**  
Address of Registrant #1  
**1546 34th Avenue, San Francisco, CA 94122**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **07-04-2012**

Signed: **Andy Choe**

This statement was filed with the County Clerk of San Francisco County on **10-22-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Fallon Lim**  
**Deputy County Clerk**  
**10-22-2021**

**10/28/21 + 11/04/21 + 11/11/21 + 11/18/21**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0394959

Fictitious Business Name(s):  
**The Paper Mind**  
Address  
**182 Howard Street #206**  
**San Francisco, CA 94105**  
Full Name of Registrant #1  
**Blake William Feinstein**  
Address of Registrant #1  
**301 Main Street #36B**  
**San Francisco, CA 94105**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Blake Feinstein**

This statement was filed with the County Clerk of San Francisco County on **09-23-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Lynn Khaw**  
**Deputy County Clerk**  
**09-23-2021**

**10/14/21 + 10/21/21 + 10/28/21 + 11/04/21**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0395120

Fictitious Business Name(s):  
**Urban Rural Regional Strategies**  
Address  
**239 Carl Street, San Francisco, CA 94117**  
Full Name of Registrant #1  
**Serena Unger**  
Address of Registrant #1  
**239 Carl Street, San Francisco, CA 94117**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **10-04-2021**

Signed: **Serena Unger**

This statement was filed with the County Clerk of San Francisco County on **10-06-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**  
**Deputy County Clerk**  
**10-06-2021**

**10/07/21 + 10/14/21 + 10/21/21 + 10/28/21**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0395139

Fictitious Business Name(s):  
**Cater4U**  
Address  
**601 Van Ness Avenue #231**  
**San Francisco, CA 94102**  
Full Name of Registrant #1  
**Lilly Zoltak**  
Address of Registrant #1  
**601 Van Ness Avenue #231**  
**San Francisco, CA 94102**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **05-18-2021**

Signed: **Lilly Zoltak**

This statement was filed with the County Clerk of San Francisco County on **10-08-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Sonya Yi**  
**Deputy County Clerk**  
**10-08-2021**

**10/28/21 + 11/04/21 + 11/11/21 + 11/18/21**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0394916

Fictitious Business Name(s):  
**Gelato Classico**  
Address  
**576 Union Street, San Francisco, CA 94133**  
Full Name of Registrant #1  
**Caffe Classico Foods, LLC (CA)**  
Address of Registrant #1  
**2500 Annalisa Dr., Concord, CA 94520**

This business is conducted by **A Limited Liability Company**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Daryl Chun**

This statement was filed with the County Clerk of San Francisco County on **09-21-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Lynn Khaw**  
**Deputy County Clerk**  
**09-21-2021**

**09/30/21 + 10/07/21 + 10/14/21 + 10/21/21**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0394957

Fictitious Business Name(s):  
**Taiyo Kumo**  
Address  
**290 Guerrero Street, San Francisco, CA 94103**  
Full Name of Registrant #1  
**Christine Kawabata**  
Address of Registrant #1  
**290 Guerrero Street, San Francisco, CA 94103**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **07-07-2021**

Signed: **Christine Kawabata**

This statement was filed with the County Clerk of San Francisco County on **09-23-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Lynn Khaw**  
**Deputy County Clerk**  
**09-23-2021**

**09/30/21 + 10/07/21 + 10/14/21 + 10/21/21**

## STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

**1) The Olympic Cafe**  
Located at **555 Geary Street, San Francisco, CA 94102**  
This fictitious business name was filed in the County of San Francisco on **03/04/2019** under file **19-0385469**

Name and address of Registrants (as shown on previous statement)

Full Name of Registrant #1  
**Electrocell Promotions Inc. (CA)**  
**244 Kearny Street**  
**San Francisco, CA 94108**

This business was conducted by a **A CORPORATION**

Signed: **Brian Sheehy**

This statement was filed with the County Clerk of San Francisco County on

Filed: **Fallon Lim**  
**Deputy County Clerk**  
**10/08/2021**

**10/14/21 + 10/21/21 + 10/28/21 + 11/04/21**

## Mayor Garcetti celebrates opening of the largest tiny home village

Continued from page 1

Each tiny home has a bed, shelving, full A/C and heating, and access to storage for pets and additional belongings. Services at the village will include three meals per day, social services, and counseling, as well as staffers dedicated to connecting residents to permanent housing. There are also showers, restrooms, and a laundry facility on site.

“The Arroyo Seco tiny home Village is all about restoring Hope to people whose lives have been shattered into 1 million pieces by homelessness,” said Councilmember Kevin De León. “This is a crisis of despair and hopelessness affecting us all. But that’s changing and today marks another step toward reversing the pain and suffering to those on our streets who are experiencing it.”

Since taking office, Mayor Garcetti has acted with unprecedented urgency to confront the homelessness and housing crisis — from expanding the homelessness budget to nearly 100 times what it was eight years ago, to launching the A Bridge Home shelter program, which has housed nearly 4,000 distinct residents while HHH-funded projects are built.

In Mayor Garcetti’s Justice Budget, he proposed and passed the largest-ever single commitment to solutions to homelessness in L.A. history. At nearly \$1 billion, the budget more than doubled the City’s spending on the issue, aims to create over 5,000 additional housing units through Proposition HHH, and includes nearly \$200 million for the development of affordable housing, homeless prevention, eviction defense, and other homeless services.

### SOURCE:

<https://www.lamayor.org/mayor-garcetti-celebrates-opening-largest-tiny-home-village-united-states>

## CHANGE OF NAME

**ORDER TO SHOW CAUSE FOR CHANGE OF NAME**  
**CASE NO. CNC 21-556678**

PETITIONER OR ATTORNEY

**Christian Kite Hampton**  
**209 Precita Avenue**  
**San Francisco, CA 94110**

TO ALL INTERESTED PERSONS:

**Christian Kite Hampton**

for a decree changing names as follows:

**Christian Kite Hampton**  
changed to  
**Christian Kite Lopes-Hampton**

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING

Date: **November 30, 2021** Time: **9:00 AM**  
Room: **103**

3. A copy of this Order to Show Cause shall be published in Small Business Exchange, at least once each week for four successive weeks prior to the date set for hearing on the petition in the Small Business Exchange newspaper of general circulation, printed in this county.

**SUPERIOR COURT OF CALIFORNIA,**  
**COUNTY OF SAN FRANCISCO**  
**400 MCALLISTER STREET**  
**SAN FRANCISCO, CA 94102**  
**JACQUELINE LAPREVOTTE, Deputy Clerk**  
**DATED - October 15, 2021**

**10/21/21 + 10/28/21 + 11/04/21 + 11/11/21**



## DIVERSITY OUTREACH

- Advertise
- ITB to Targeted (NAIC/SIC/UNSPSC) Certified Business
- Telephone Follow-up (Live)
- Agency/Organization Letters
- Computer Generated Dated/ Timed Documentation
- Customized Reports Available

Visit this link for the  
**OUTREACH ORDER FORM:**  
[www.sbeinc.com/services/diversity\\_outreach.cfm](http://www.sbeinc.com/services/diversity_outreach.cfm)

# Trust: A Critical Building Block of Construction Safety Culture

Continued from page 1

Getting that buy-in and encouraging employees to live your safety values (versus just paying lip-service to them) requires trust.

Employees and project stakeholders need to feel secure and confident that management has their back in order for them to feel safe about doing things like participating and contributing to your initiatives, reporting incidents, and voicing their opinions.

In other words, team members need to feel emotionally safe in order to do their part and also look out for the rest of the team.

As one project manager shares in Autodesk and FMI's Trust in Construction report, "when you have true trust, everyone's working collaboratively for the same end goal rather than just looking to safeguard their own piece of the pie."

Improves Transparency

High-trust construction firms demonstrate transparency through their internal processes and communications.

**What does this all have to do with safety?**

For starters, safety programs rely on open communication and transparency to work. A study on safety communication among construction workers concluded that improving communication among crew members "can translate to superior safety performance and fewer workplace injuries."

In other words, jobsites will be much safer when communication improves and matters are discussed openly. After all, safety issues can't be dealt with if team members don't know what's going on. A high level of trust can prevent this from happening because it promotes an environment where people feel secure about speaking up, and thus issues are addressed promptly.

**Minimizes Uncertainty**

Uncertainty prevents employees from being able to do their jobs efficiently. When people aren't sure where they stand or what happens next, they can't be as responsive or productive, and this diminishes safety at the jobsite.

Uncertainty also contributes to low morale. When teams are uncertain of something, they naturally begin to assume the worst. This leads to fear, which in turn can prevent or hinder needed action and good decision making.

The best way to minimize uncertainty is to foster a high-trust environment that promotes transparency and clear communication. And never blind-side your employees. This is a sure-fire way to lose their trust.

Keep project stakeholders in the loop with all updates and developments, so they know what to expect at any given time.

The bottom line: jobsites will be much safer when matters are discussed openly.

**How to Improve Trust for Safety Programs**

Now that we've discussed the importance of trust, let's talk about how to enhance it for your safety programs, particularly in the age of COVID-19.

**Invest In Employee Safety First**

Employees play a critical role in maintaining jobsite safety, so you need them to be at the top of their game. In order for that to happen, your team members need to trust that you're looking out for their safety.

**Here's how:**

Provide the right tools and equipment. Always have the appropriate machinery and tools in place and conduct regular checks to ensure compliance with the latest safety standards. Maintenance histories and detailed safety checklists are a must, not just for the sake of compliance,

but also for transparency. Proper record-keeping communicates to employees that you're looking out for them.

Offer protective and safety equipment. The usual safety gear such as hardhats and vests are essential all year round, but during a pandemic, additional PPE — such as respiratory protection — are likely required.

You'll need to equip your team with PPE that works and functions well, while maintaining proper fit. Don't settle for one-size-fits-all gear, as they can do more harm than good.

For instance, women often have to wear ill-fitting gear designed for men, which can impede their movement, making them less effective at their jobs as well as more likely to experience mishaps.

Focus on training. Part of helping employees feel safe is giving them confidence to do their jobs well.

This starts with the right training. It doesn't matter how well-intentioned an employee is; if they don't know how to operate a particular tool or wear their gear properly, they're endangering themselves and their colleagues, which puts the whole project in jeopardy.

So, implement rigorous training for all team members, and conduct follow-ups regularly — even when they're not strictly required. Not only will this keep you compliant (and preserve your eligibility for insurance payouts), it will dramatically reduce jobsite safety violations.

If you already have a training program in place, reevaluate its effectiveness. According to a 2018 study on commercial construction, 80% of contractors are concerned about jobsite safety. The study also found that 67% of respondents feel that the most impactful actions that contractors could take to increase safety is to provide more training to employees.

**Create Clear Processes and Transparency**

Having consistent, repeatable methods and practices leads to more streamlined operations, and fewer errors.

Strive to find a routine and promote consistency in your projects. This means implementing predictable practices around meetings, project planning, post-mortems, etc. Again, when people know what to expect, they'll worry less, do their jobs better, and be safer overall.

Of course, jobsites can be complex and unpredictable at times, and this is where transparent communication comes in. If routines aren't possible, keep everyone safe by keeping them in the loop. Communicate clearly and be direct. If unexpected or complicated issues come up, discuss them via one-on-one meetings to prevent misunderstandings.

**Improve Teamwide Relationships**

Trust organically stems from great relationships, which is why you should encourage your team to form strong bonds.

Every organization is different, so there's no one best way to improve relationships. But a good starting point is to develop informal personal contracts between team members.

These are not signed and written legal contracts, but rather agreements about how things will be done. For example, what is the communication plan for team members? How should decisions be made? Who has the authority to make what decisions, and when? Establishing answers to these questions will help facilitate trusting relationships — which ultimately improves safety in the workplace and jobsite.

**Visit the link below for the full article:**

<https://constructionblog.autodesk.com/trust-construction-safety-culture/>

## 13 Things "I Wish I Knew About Construction When I Started"

Continued from page 2

Assumptions can lead to misunderstandings and costly mistakes. These are things we want to avoid at all costs, particularly in a tight-margin industry like construction. Fortunately, it's fairly easy to prevent incorrect assumptions.

As Camille puts it, all you have to do is ask and clarify. If something is vague or confusing, talk to your team to confirm the details. This often takes just a few minutes, but it can save you costs (and headaches) over the course of the project.

**10. It's ok to not have all the answers**

*"You don't need to know it all."*

—Melissa Schulteis,  
Virtual Construction Lead,  
Miron Construction

Knowing everything isn't necessary to succeed, says Melissa. It's far more important to be aware of the resources you have available and where to find them.

It's ok if you don't have all the answers right from the get-go. Recognize that learning is a continuous process. As long as you know how to tap into your available resources (e.g., other people, a knowledge base, etc.) you'll be able to find the information you need.

**11. Learn when to wing it**

*It's important to know when to build or design a system for what you're going to do, and when to just wing it."*

—Spencer Mullaney, Project Engineer,  
Shimmick Construction

Systems and processes are important, but not all situations call for a formal procedure. As Spencer puts it, sometimes you can just wing it.

How do you decide when to wing a situation and when to systematize? According to Spencer, you need to look ahead. If it's a one-off situation, it probably doesn't need a process or system. On the other hand, if it's a task that needs to be repeated in the future, then you'll want to design a procedure for it.

**12. Get to know your teammates personally**

*"It's a little easier to work through a problem if you can do it with a friend."*

—Melissa Schulteis,  
Virtual Construction Lead,  
Miron Construction

Melissa recommends cultivating personal relationships with your colleagues, as this will enable you to build trust with other team members. Needless to say, when there's trust, you're far more likely to have a pleasant and harmonious relationship with your peers. This leads to a better and more productive working environment.

**13. Learn the difference between high-quality work and high-quantity work**

*"You don't want to just produce for the sake of producing. You want to produce for a reason."*

—Spencer Mullaney, Project Engineer,  
Shimmick Construction

When someone is busy or overloaded, they may have the tendency to just go through the motions

of their job and simply do tasks to check things off their list. Spencer cautions against falling into this trap because when you're completing tasks just to show that you did them, you're not doing quality work.

It's important to catch yourself during these situations and ensure that you're being thoughtful with what you're doing.

**Final words**

There are plenty of things to learn about the construction industry. Fortunately, we have industry professionals like Melissa, Spencer, and Camille who are more than willing to impart their wisdom.

If you want to continue learning and advancing your career, don't miss Autodesk's Construction Meetups. These bi-weekly events give you the chance to hear from other industry pros, ask questions, and network with your peers.

**SOURCE:** <https://constructionblog.autodesk.com/construction-career-quotes/>